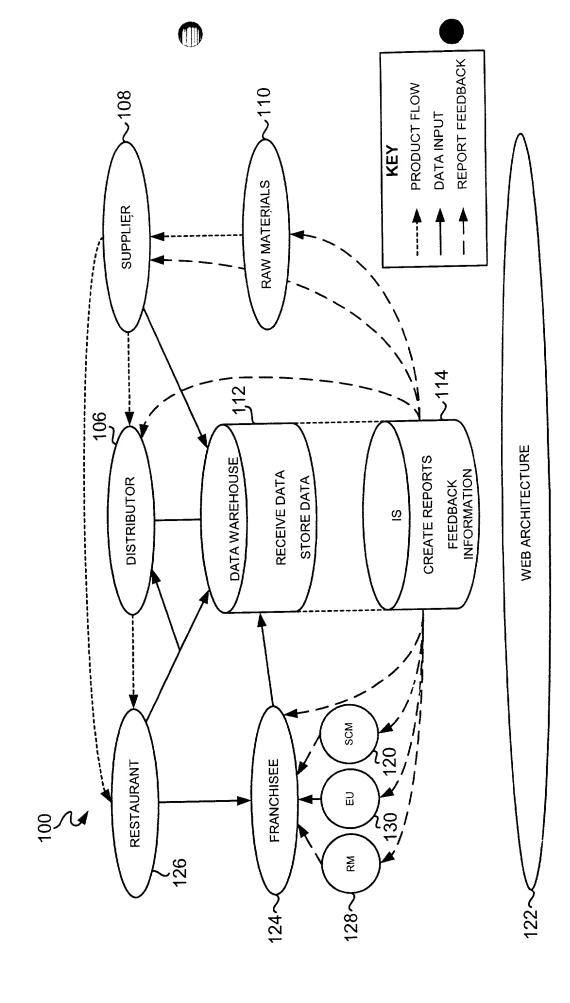


FIG. 1A

THE PERMANENT OF THE



TO BE THE ENGINEER OF THE PARTY OF THE PARTY

FIG. 1B

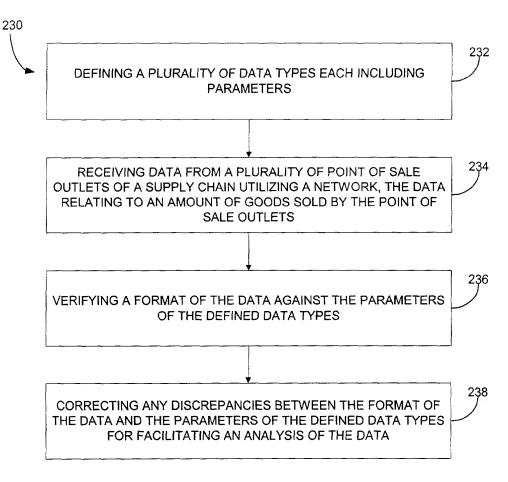


FIG. 2

THE PROPERTY OF STREET

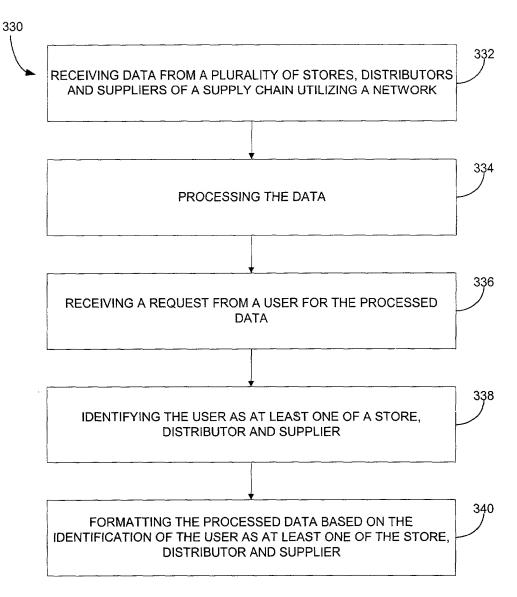


FIG. 3

THE STATE OF THE PROPERTY OF T

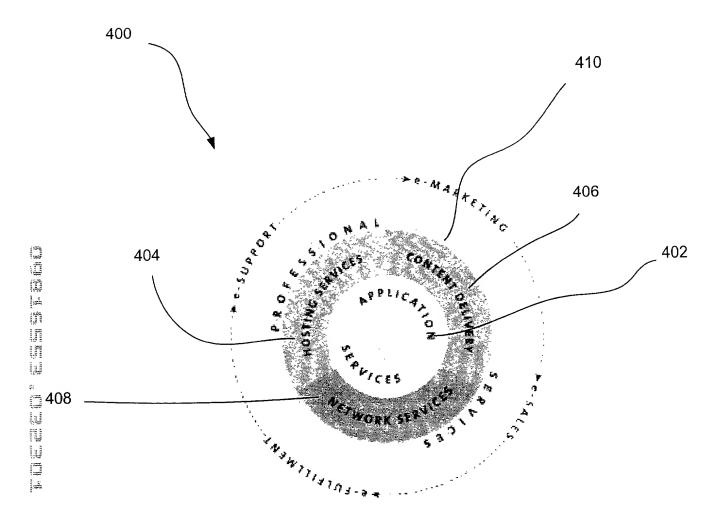


Fig. 4

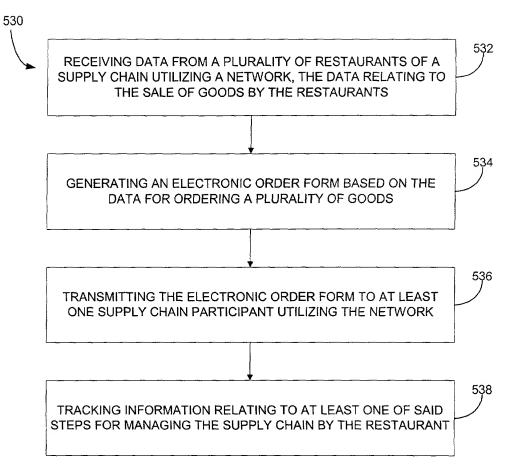


FIG. 5

TO THE CONTRACT OF PERSONS AND ADDRESS OF THE PERSON ADDRE

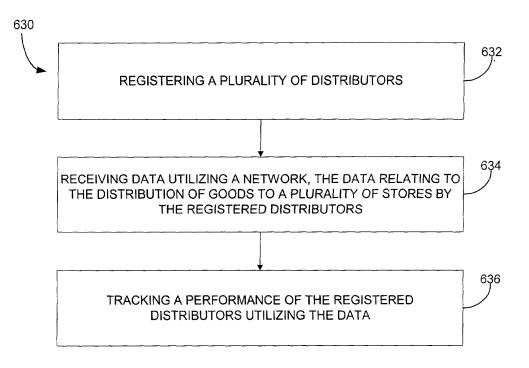


FIG. 6

\* 17 Halles Chapman, Daylyki jo jok

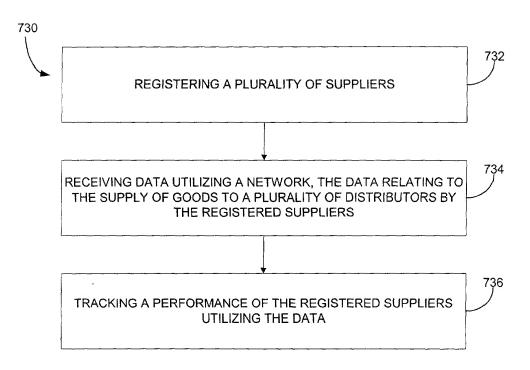


FIG. 7

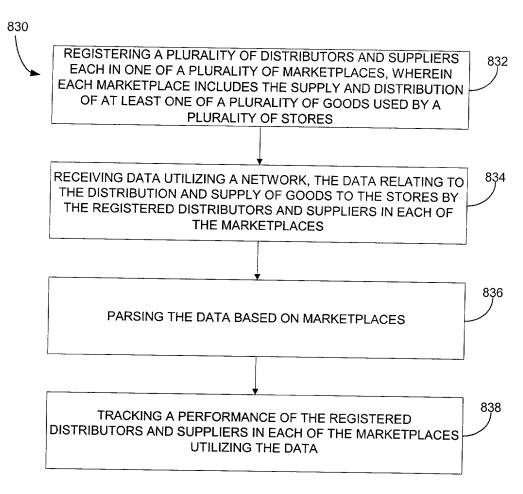


FIG. 8

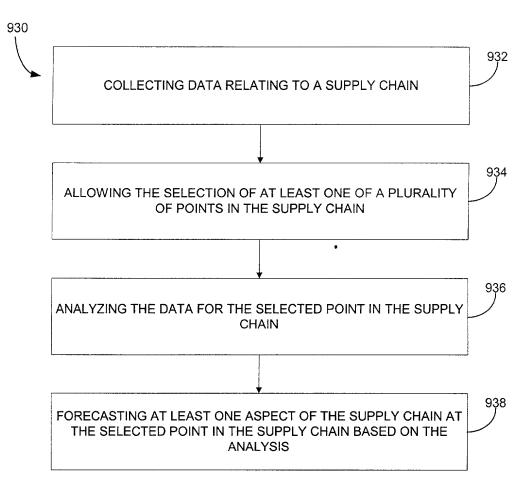


FIG. 9

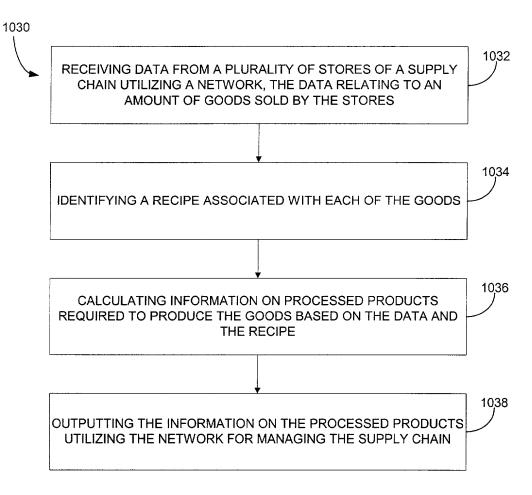


FIG. 10

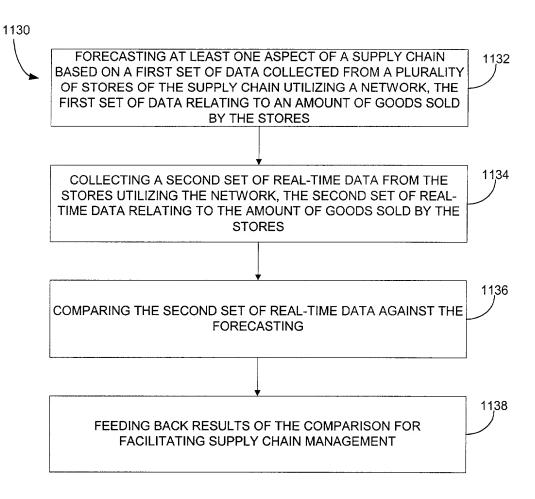
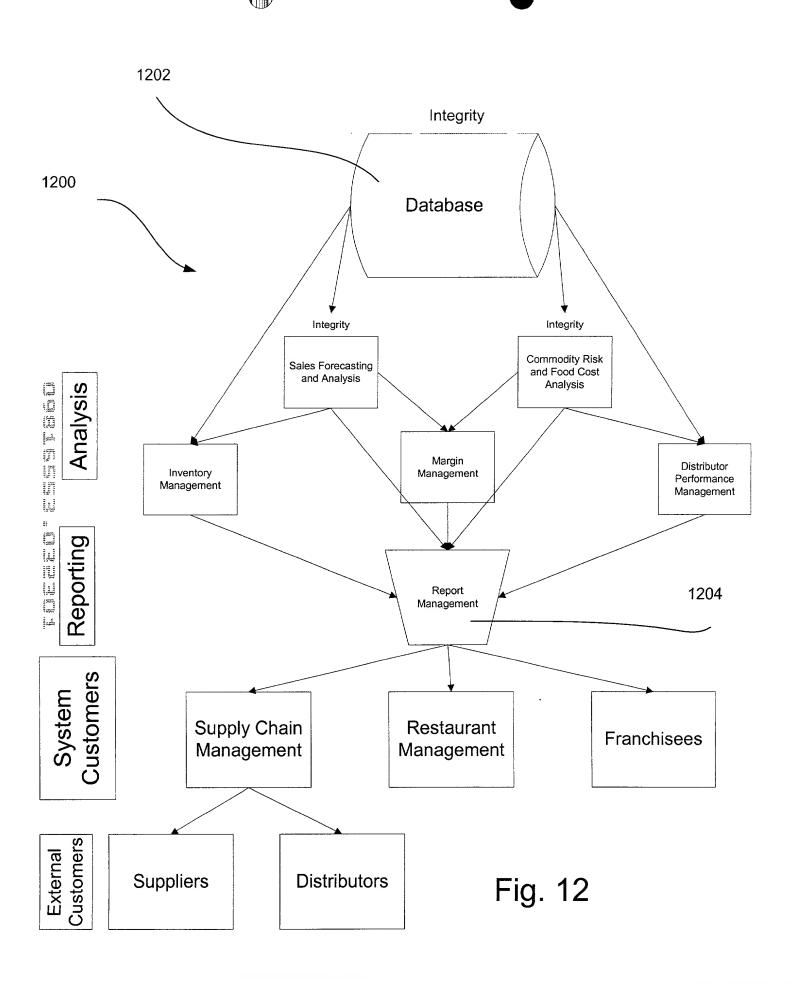


FIG. 11



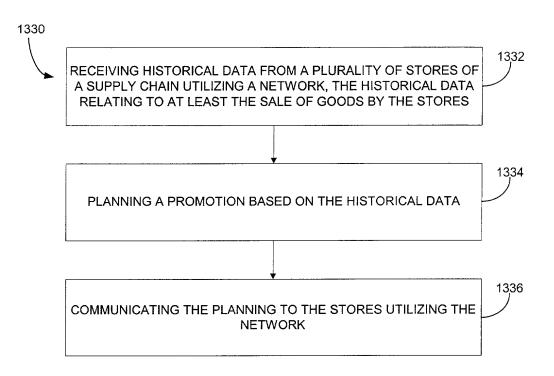


FIG. 13

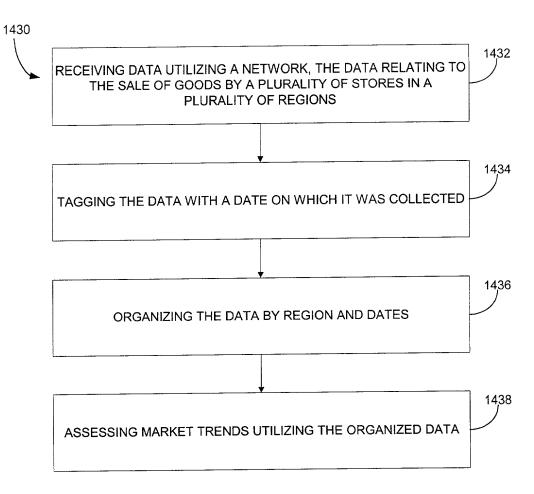


FIG. 14

ALTER OF

111.5

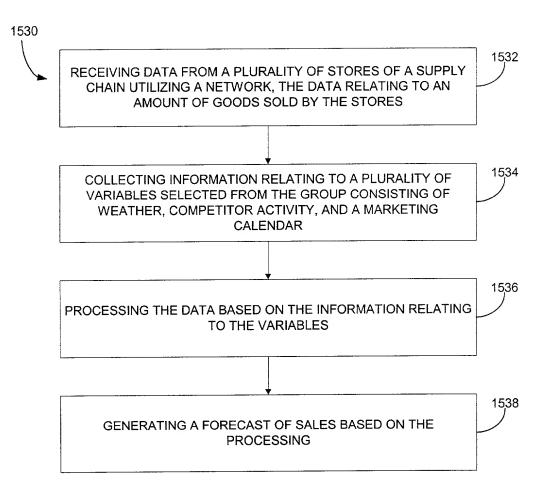


FIG. 15

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an exploration has taken explored entires the extra feeting

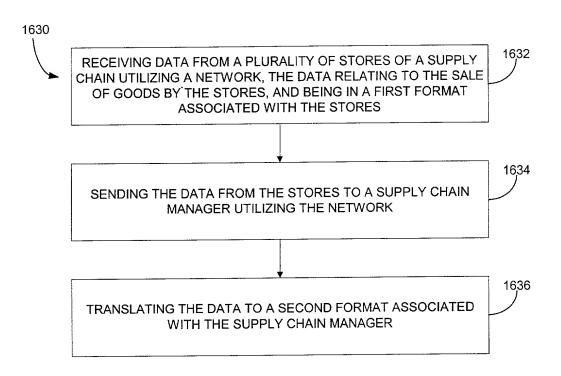


FIG. 16

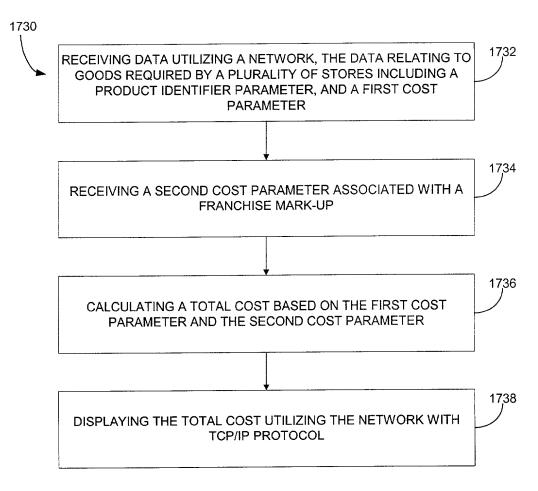


FIG. 17

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A STANSON OF THE STAN

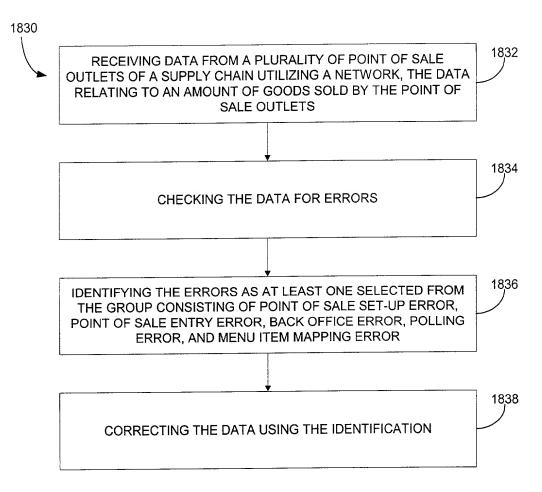


FIG. 18

M II II

DEED

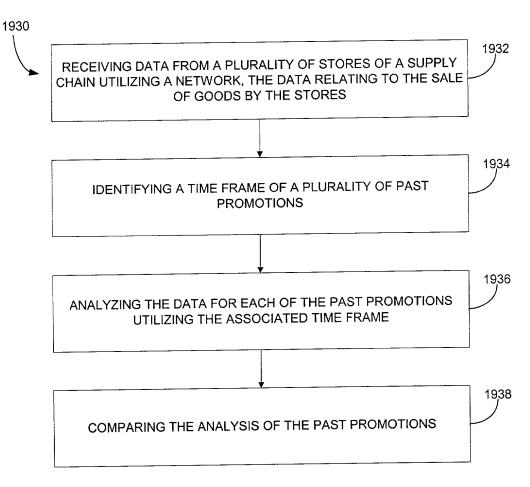


FIG. 19

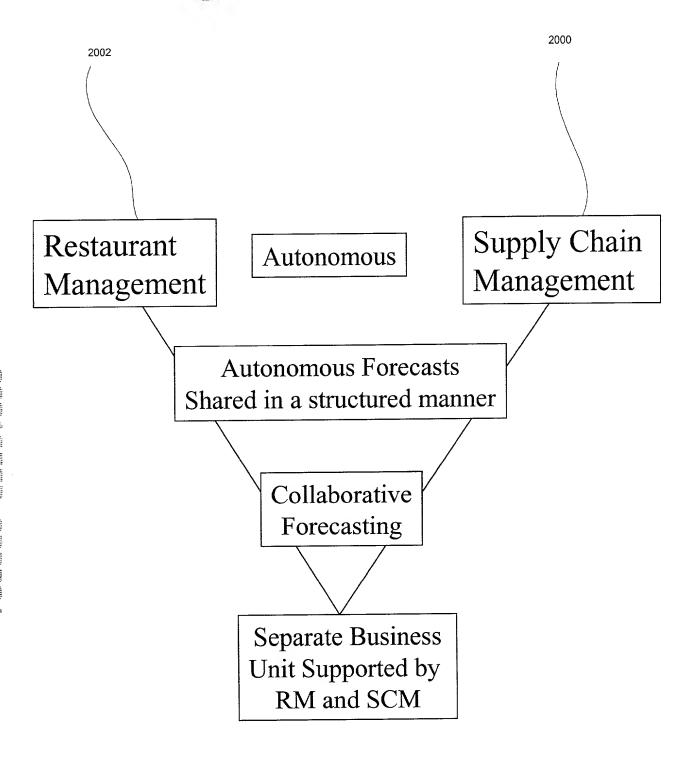
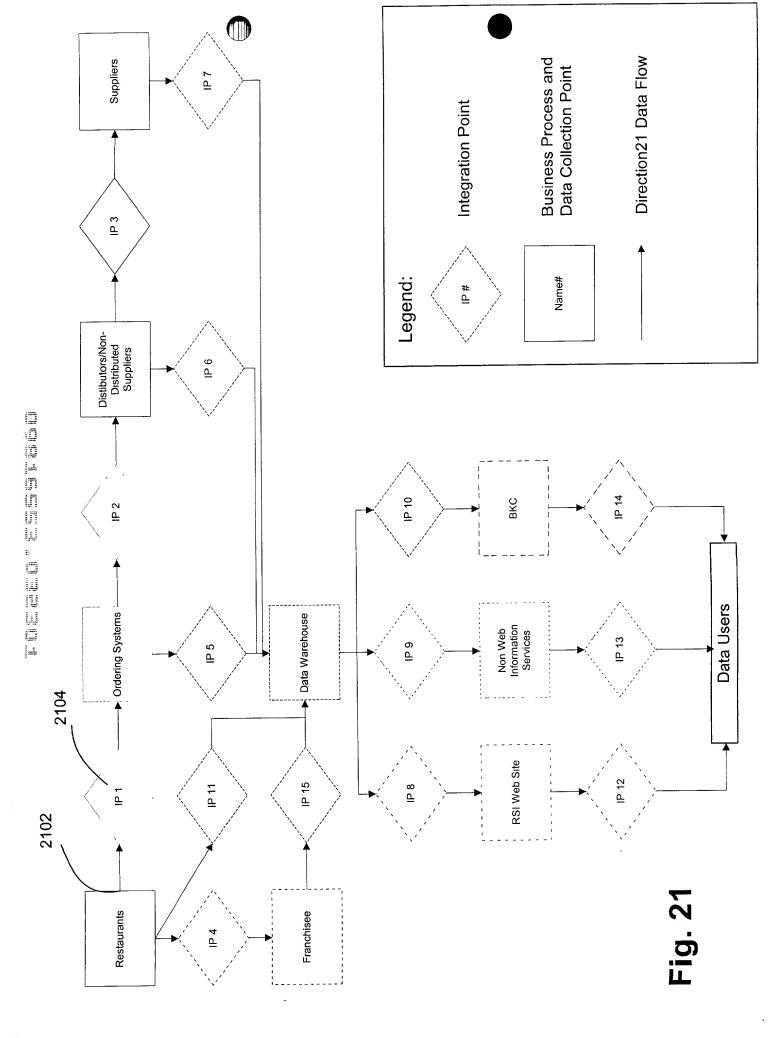
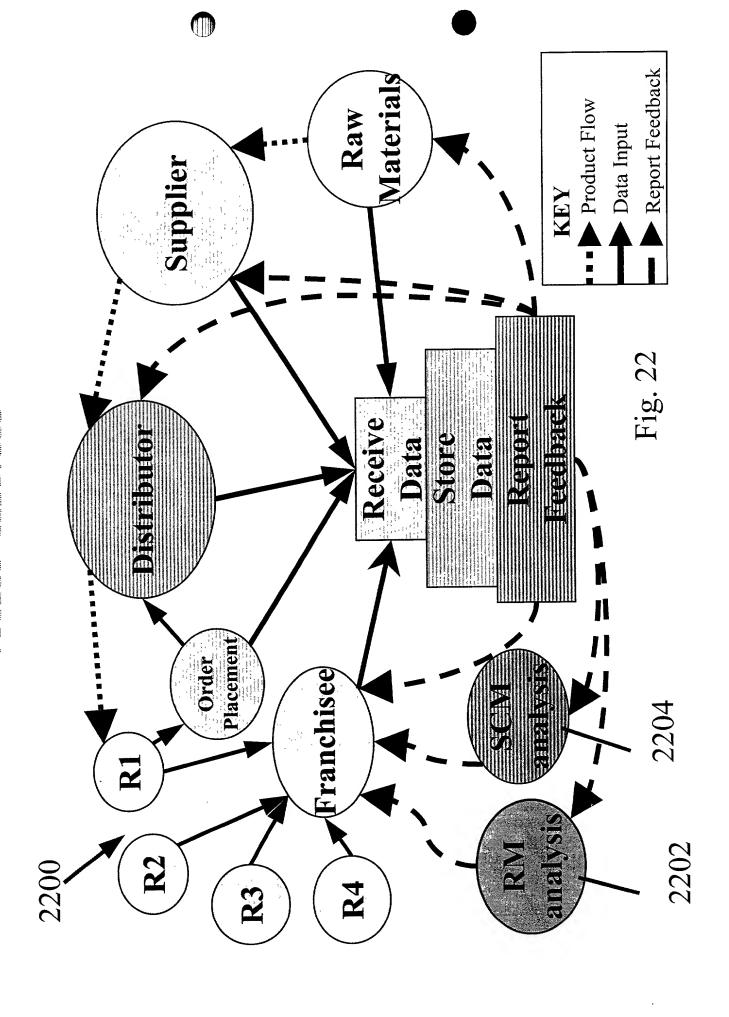


Fig. 20





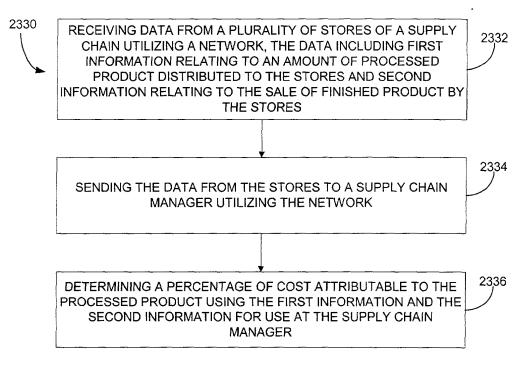
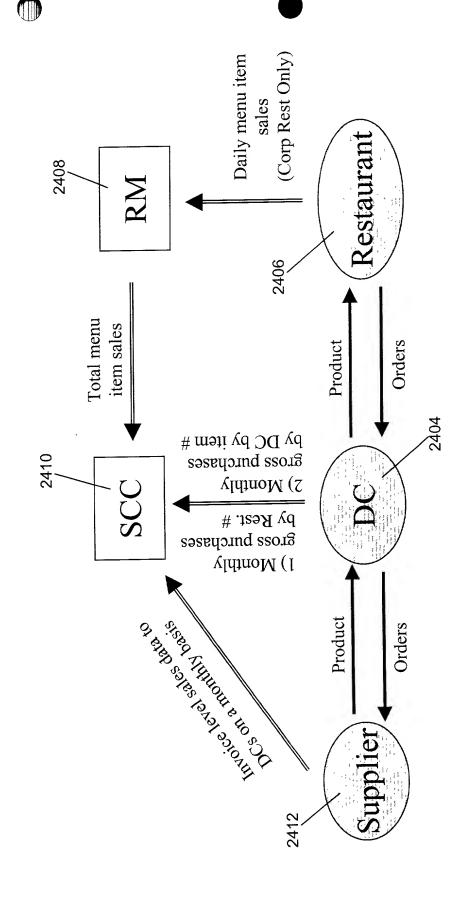
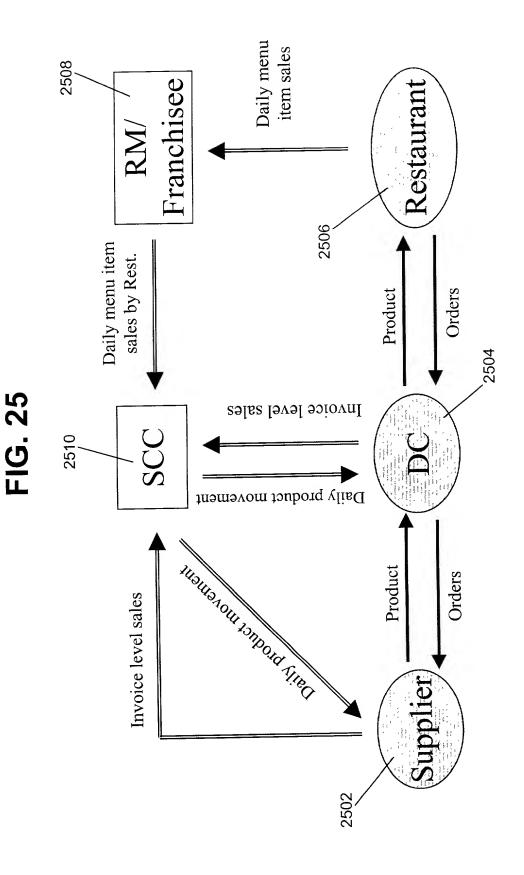


FIG. 23

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2600					Ī.	FIG. 26	26									
<b>≠</b>	2602				Sal	es Fo	recas	t Wo	Sales Forecast Worksheet - System	et - S)	/stem				2604	- 17
				History							I					Ħ
Week	ğ	07	M-6	W-5	W-4	W-3	W-2	×-3	W+1	W+2	W+3	W+4 \	W+5 \	9+M	03	8
GRP's  Ntn'l Marketing Theme Advertising Score Local Considerations Competition Index Weather Index																
Sales History/Forecast Total (\$/store)	/store)															
Key Products by Menu Item (units/day/store)	s/day/sto	re)														
WHOPPERS WHOPPERS W/CHEESE YWVM WHOPPERS	437 208 805	327 172 723	203 143 701	207 140 692	193 135 623	234 155 760	297 196 921	282 172 829	300 163 900	344 172 943	358 179 829	394 196 912	413 206 958	409 204 948	284 143 707	327 164 813
Key Products by Inventory Item (cases/day/store	cases/da	ıy/store			241											
Beef-Whopper 4.0 oz	10.1	8.5	7.3	7.2	9.9	8.0	9.8	8.9	9.5	10.1	9.5	10.4	11.0	10.8	7.9	9.1
Cheese-American Sliced		0.2	0.2	0.2	0.2	0.2	0.3	0.2	0.2	0.2	0.2	0.3	0.3	0.3	0.5	0.2
Mayo-bulk	2.8	2.4	2.0	2.0	0. <u>7</u>	2.2	2.8	2.5	2.7	2, 4, 8, 8,	2.7	2. 2 9. 4 9. 8	3.1 1.9	3.0 1.9	2.2 1.4	2.5
Wrap Whopper		0.3	0.3	0.3	0.2	0.3	9.0	0.3	0.3	0.4	0.3	0.4	0.4	0.4	0.3	0.3
Ketchup- Bulk		1.6	4.	4.	1.2	1.5		1.7	1.8	1.9	1.8	2.0	2.7	2.0	7.5	1.7
Bun-Whopper 5" (dozen)	120.8	101.8 2.9	87.3 2.5	86.6 2.4	79.3	95.8 2.7		3.0 3.0	113.6 3.2	3.4	3.2	3.5	3.7	3.7	2.7	3.1
Lettace - stilledaed Tomatoes		3.8	3.3	3.2	3.0	3.6		4.0	4.3	4.6	4.3	4.7	4.9	4.9	3.5	4.1
Onions - sliced		3.8	3.3	3.2	3.0	3.6		4.0	4.3	4.6	4.3	4.7	4.9	<b>4</b> .9	3.5	<b>4</b> .1
etc	_							_								

		Promoti	onal Mc	nitor - S	System	iotional Monitor - System & Regional	na						
			History	)LV					Week #1	1#1			
		W-4	W-3	W-2	W-1	D+1	D+2	D+3	D+4	D+5	D+6	D+7	Total
Total Salos(&/Store)	ore)	\$23,000 \$23,500 \$23,250 \$23,450	523,500	\$23,250	\$23,450	\$2,888	\$3,150	\$3,413	\$3,413	\$3,675	\$5,513	\$4,200 \$26,250	\$26,250
Menu Item Sales	Menu Item Sales for Key Products(units/restaurant/w	mant/week)							* , * , * ,		÷ 0	,	· · · · · · · · · · · · · · · · · · ·
Category	Seament							-	-				
Mhoppor	WHOPPERS	215	211	228	269	35	8	37	37	4	8	46	786
	MHODDERS WICHESE	146	142	148	162	18	20	21	21	23	35	56	165
	VALUE I EL CONTROLLE CEL COLONIA DE LA COLON	669	629	714	813	8	103	111	111	120	180	137	857
Whopper Total		1,060	1,032	1,090	1,244	4	157	170	170	183	275	209	1,309
Variance from Ex	Wariance from Expected (Highlighed Areas are Outside	utside of E	of Expected Range)	Range)									
Whomper	WHOPPERS	11.4%	-9.8%	-23.2%	-4.6%	2.3%	3.0%	1.0%	4.0%	11.0%	16.0%	8.0%	6.5%
	WHOPPERS W/CHEESE	8.1%	-8.4%	-24.5%	-5.8%	1.0%	4.0%	1.0%	4.0%	13.0%	14.0%	%0.6	%9.9
	YWWW WHOPPERS	12.2%	-10.7%	-22.5%	-1.9%	3.0%	3.0%	1.0%	2.0%	16.0%	19.0%	7.0%	7.7%
Whopper Total		10.6%	%9:6-	-23.4%	-4.1%	2.1%	3.3%	1.0%	4.3%	13.3%	16.3%	8.0%	6.9%
-		•											

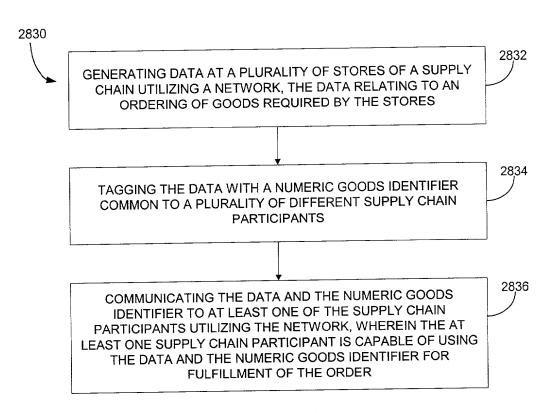


FIG. 28

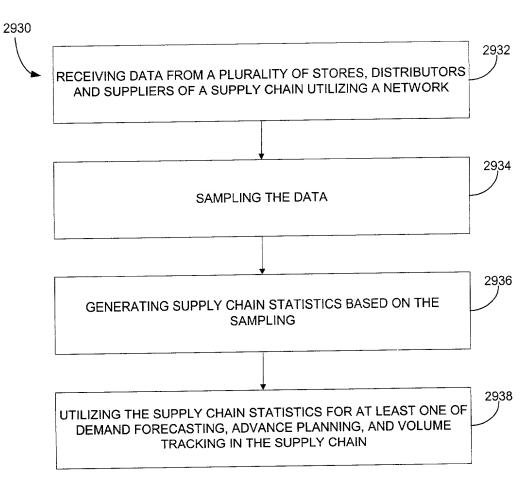


FIG. 29

en til flattinger regiger til mit til

Distribution Center: Alliant Topeka

3000

Jun-00 Time Period (Month/Yr):

**Delivery Order Fill Rate** 

65712 Total Cases Ordered:

3002

0.00% Overlooked and Not Returned 0.43% Short on Truck 0.09% 62 MisPicks 68 0.10% Damages 0.23% 154 Warehouse Outs Cases: Percent Operations:

0.86%

Total Operations

0.11% Percent 1.51% 990 Cases Cases: Percent:

1.61% 2.48% 0.86% 1060 1628 Distribution Center Total:
Operations:
Purchasing: Grand Total:

97.52% Delivery Order Fill Rate:

**On-Time Delivery Rate** 

%00.0 # of On-Time Deliveries: On-Time Delivery Rate: Total # of Deliveries:

Perfect Order Rate

Total # of Perfect Orders: 725
Total # of Deliveries: 1232

Out of Code Total Purchasing %00.0

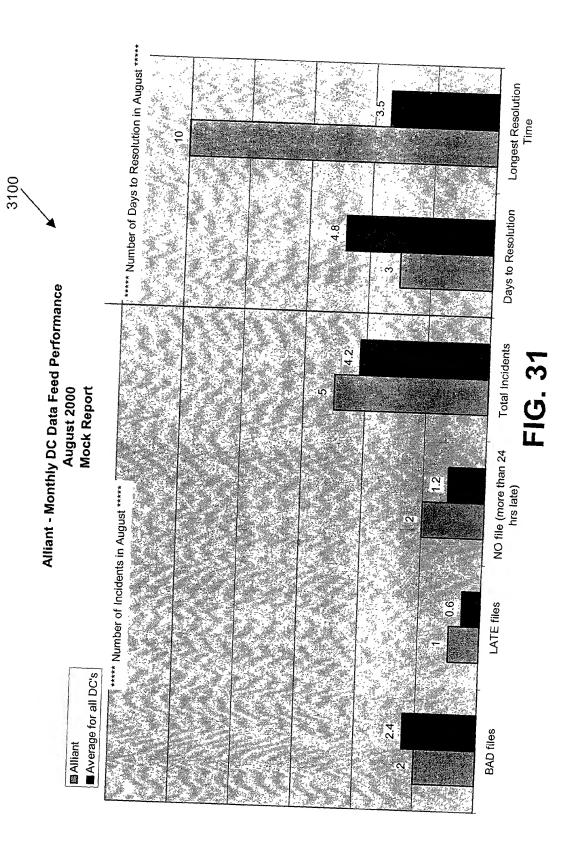
Substitutions

Out of Stocks

Purchasing:

3004

1.61%





# Service Level Reporting

79.83% 79.25% 78.70% Perfect Order 8 96 #DIV/0 #DIV/0 #DIV/0I #DIV/0 August 66 56% 99.20% # 99.05% 99.31% # 89.05% 99.34% 99.41% 99.13% 99.16% 99.03% 99.54% 99.13% 98.81% 99.42% 99.41% Fill Rate 10//IQ# Shamrock Commerce City laines 30, Cleveland leinhart-Cedar Rapids Maines New England ... aines Long Island MBM Rocky Mount hamrock Phoenix Reinhart-Rogers Reinhart-Oak Creek ding-Louisville taines 29, Conkilh IBM Lewisville Sygma Stockton Sygma Harrisburg ABM Orlando AcCabe's McLane Lubbock Nicholas & Co. ing-Jacksonville Restaurants NW llant-Topeka Villant Woxom FG Victoria FD Supply King-Atlanta YA/Monarch

THE REPORT OF THE PROPERTY OF

	Fill Rate	On - Time	Perfect Order
BKC Min	%05'86	%00'06	78.00%
RSI Min	%05'66	%00.06	80.00%

OK	Didn't meet RSI Min	Didn't meet BK Min	

FIG. 32

Vendor:

XYZ Company

3300

Time Period:

Aug-00

3300

## Delivery Statistics:

On-Time Delivery Percentage DC Adherence to Lead-Time DC Requested Lead-Time Hours Delivery Late Days Delivery Late

1 1 1 1 1	
4 95% 1.7 95%	0.93

# Inventory Management:

Average Days On Hand Max Days On Hand SKU #2 SKU#1 SKU#1

<del>1</del>9

ם ם	
5	

SKU#2

32

42,513	12,589	1.25%
ઝ	ક્ર	

Monthly Carrying Cost SKU#2 SKU#1

Average as % FOB

3,594 33,746

क क

Monthly Freight Variance Monthly Total Variance

Monthly FOB Variance

Days for Payment

30,152

S

Invoice, Payment and Pricing:

<del>6</del>	42,510	12,586	1.25%
	ક	\$	

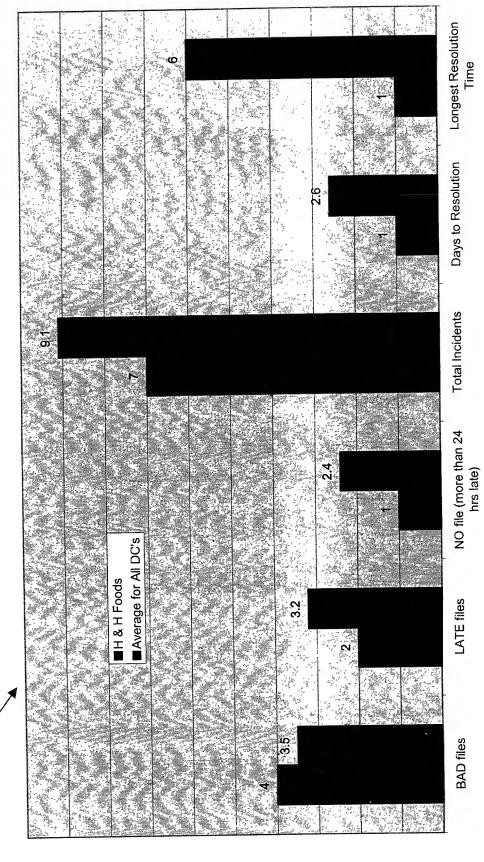
### Invoice Accuracy:

Perfect Order Percentage PO Accepted Rate Invoice Fill Rate

99.00% 97.25%

H & H Foods - Monthly Supplier Data Feed Performance August 2000 Mock Report

3400



# Service Level Reporting November - Mock Report

	Monthly Total Overcharge	Perrect Order	Montiniy Carrying % Invoice FOB
GOODIES			2.89%
COMARK INSTRUMENTS, INC.	The second second second second		
WHITEFORD FOODS, INC.			E STATE OF THE STA
LEPAGE BAKERY (COUNTRY KITCHE)	T. K. LOD.		
NCR-SYSTEMEDIA		A STANDARD TOP STANDARD	The second secon
SIGNATURE MEATS GROUP			Selection 12
SCHWEBEL'S BAKING CO			NATURAL STATES
MAUI CUP	10		
MIRA PLASTICS	M. Contract of March Street, M.		
DIXIE PRODUCE & PACKAGING			
NOR-LAKE, INC.			
FORT JAMES OPERATING COMPANY			10.00
FRESH ADVANTAGE, KC			
SILVER KING - MN - CORP	But to the second secon		
TYSON FOODS			
READY ACCESS			
GEORGIA PACIFIC TISSUE:	ŝ		
CLOUGHERTY PACKING: **	Marie Carlos Car		Commence of the commence of th
BEVERAGE - AIR	Like to the state of the state		
COMPONENT HARDWARE GROUP, INC.	Convention Callinguistics of the Callinguistics and		A CHINA CONTRACTOR
COCA COLA USA			6 14 C
TOASTMASTER	548 909 FEET	93.5%	0.00%
GRANT COUNTY FOODS		5	ζ. ζ. ζ. (γ.)
FRESH EXPRESS	. * 12 * 12 * 12 * 12 * 12 * 12 * 12 * 1		
TAYLOR FARMS AND DAY TO BE THE BOOK OF THE	ELISSE TO BE A CONTROL OF THE PROPERTY OF THE		
MODULAR DISPENSING SYSTEM			
CENTURY PRODUCTS, LLC			S 1880 (G 2)
POSE PACKING COMPANY		E T. 10/2/26/54/19	Les Transfer (120 / 0 m : 12 m)

	Monthly Total	Perfect Order	Monthly Carrying
	Overcharge	Percentage	% Invoice FOB
PSI Min	\$5.000.00	92.00%	3.00%

OK Didn't meet RSI Min

3500 <

3600

## Mock Report/1

	FY 01	Oct-00	Nov-00	Dec-00	Jan-01	Feb-01	Mar-01	Apr-01	May-01
<b>Food Cost Index</b> Plan Actual	99.75	99.69 99.10	99.20 98.90	98.63	100.33	100.49	101.12	100.44	99.92
Variance Good/(Bad)		0.59	0.30						
Total Dollar Purchases (in Millions) /2	(in Millions) /2								
Plan Actual	\$2,237.24	\$183.98 \$182.84	\$182.73 \$182.08	\$184.54	\$187.33	\$187.03	\$189.14	\$187.47	\$186.83
Variance Good/(Bad)		\$1.14 0.6%	\$0.65 0.4%						

/1 Includes on food cost index items. /2 Based on FY 99 Sales Volumes

FIG. 36

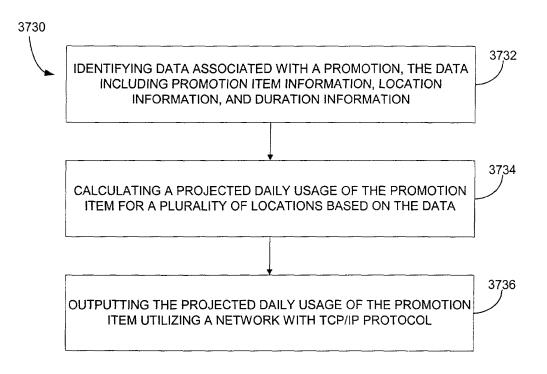


FIG. 37

PROPERTY AND LOCAL PROPERTY.

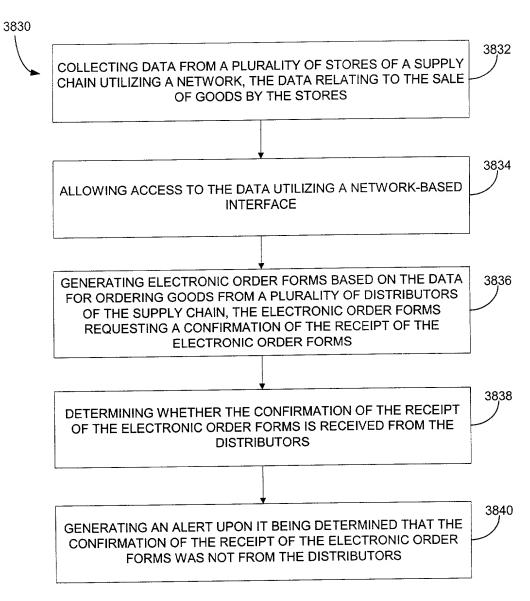


FIG. 38

1 TO SECUL AND PROPERTY OF PROPERTY AND PERSONS AND PERSONS ASSESSMENT OF PROPERTY AND PERSONS ASSESSMENT OF P

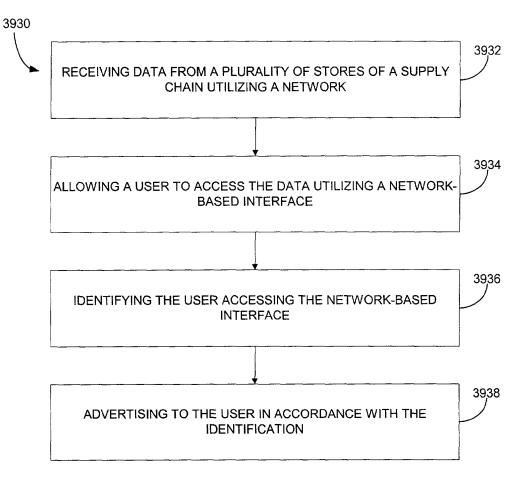


FIG. 39

THE REPORT OF THE PROPERTY OF

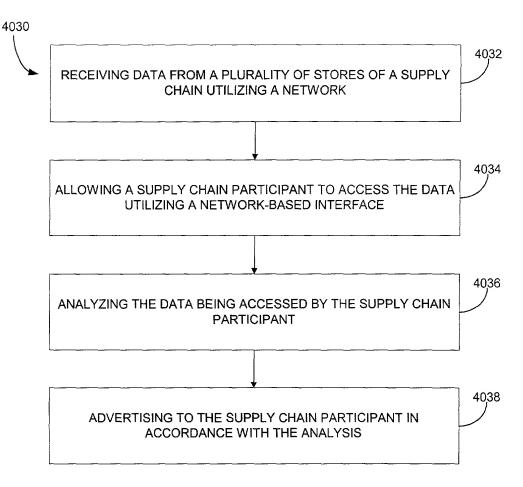


FIG. 40

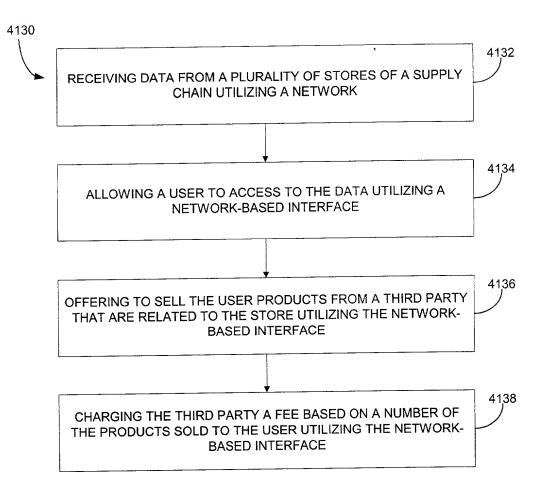


FIG. 41

11.11

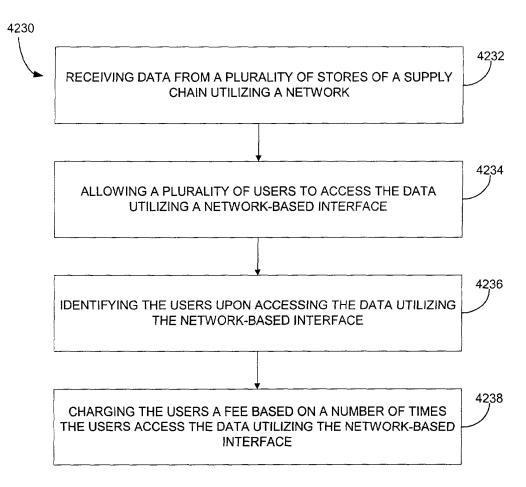
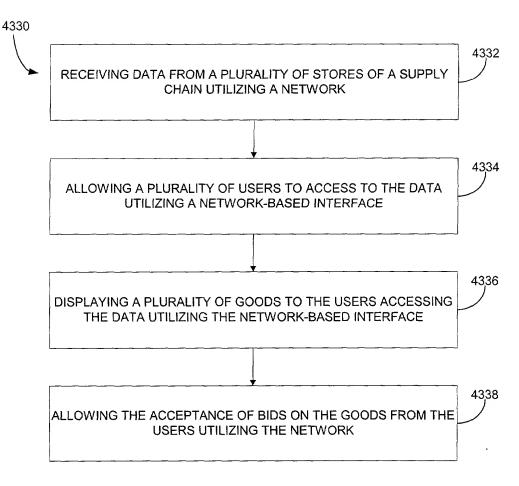
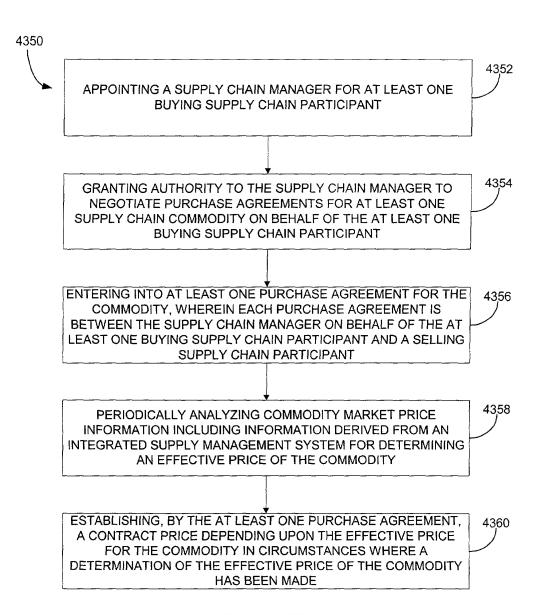


FIG. 42

and attentionally strong

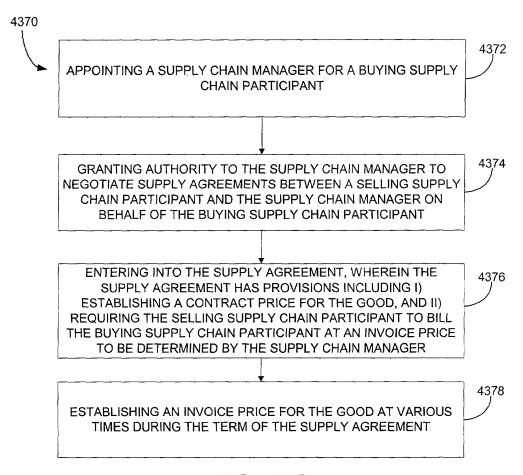


**FIG. 43A** 



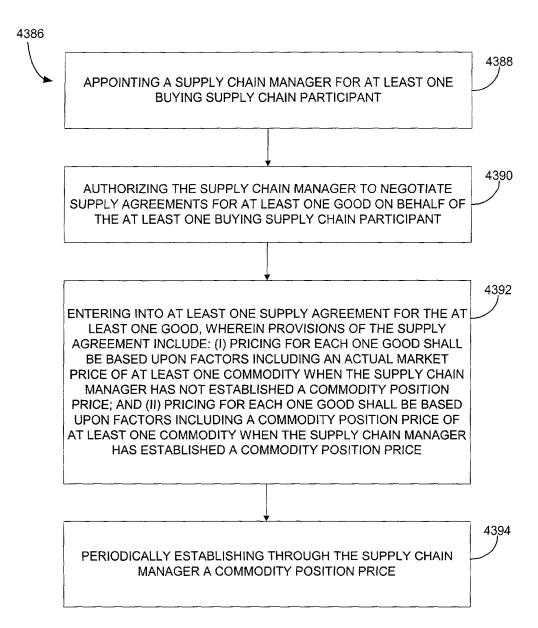
**FIG. 43B** 

and wines district



**FIG. 43C** 

The Transfer beautiful to the Transfer of the



**FIG. 43D** 

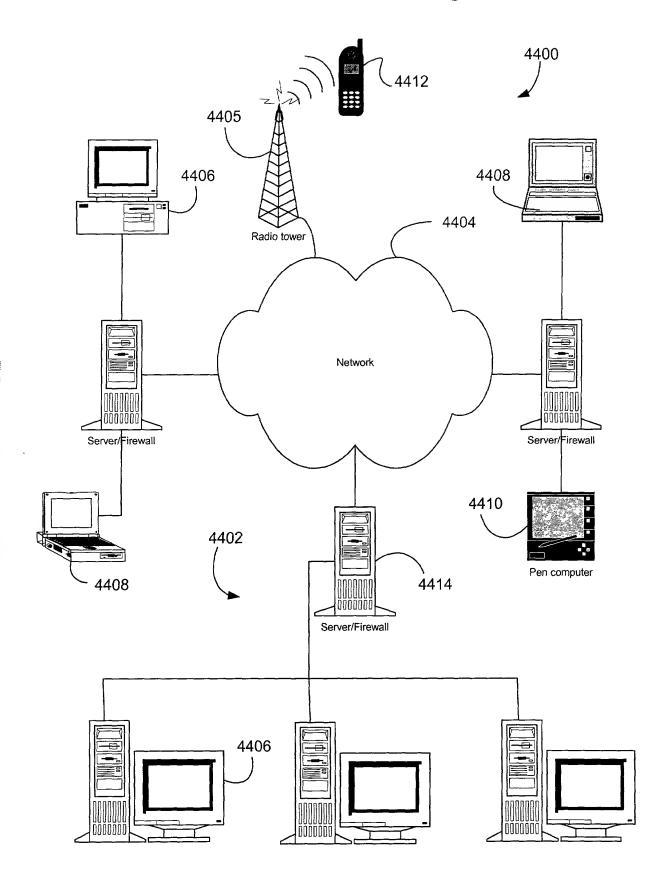
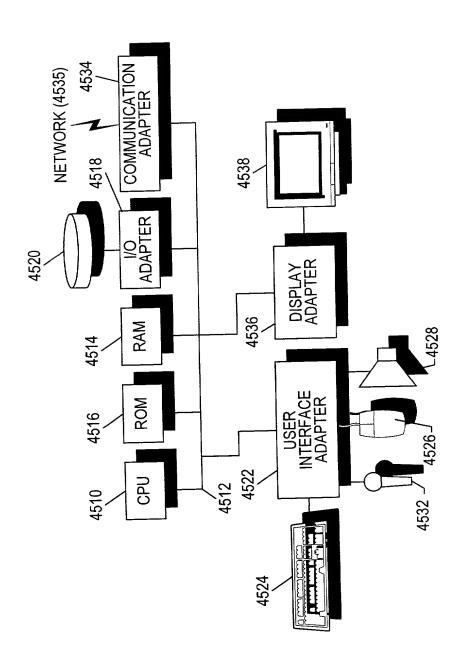


FIG. 44



C F Wild Minner Constraint (CM) file (CD)

FIG. 45

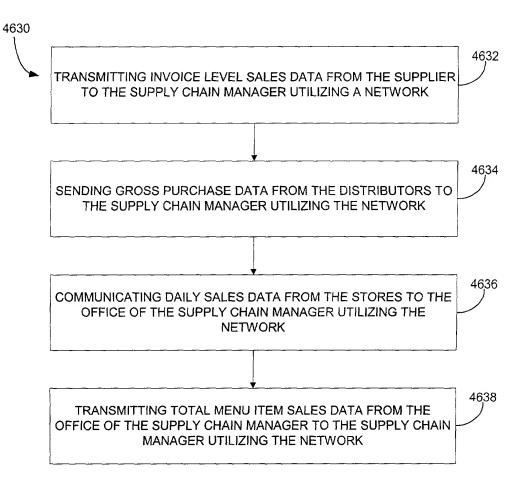


FIG. 46

· Arpaner representation of the

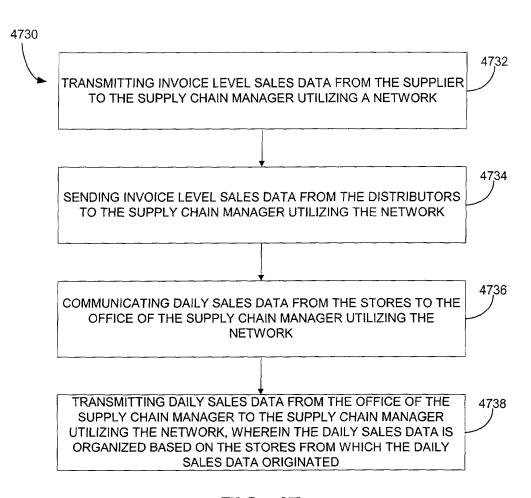


FIG. 47

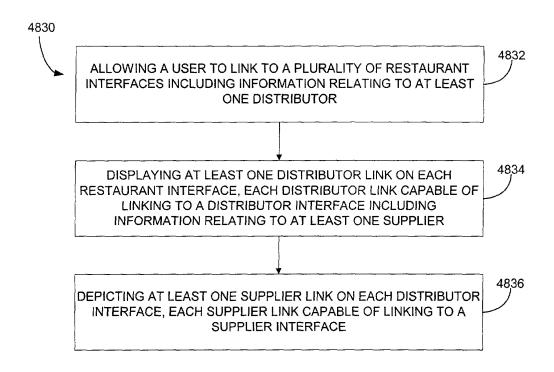


FIG. 48

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	**************************************																
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				Milion		ember IG®		ig age (GER	ig pow itracts	pplies alf of n	!	KING rporati Iinority	aclo with سخالته	<u> </u>	King Ing agr Stems	in effic	
1000				Distribut	e	lent m		chasir BUF	buyir ole cor	ns'sı n beha		GER ng Co the M	ntains ation, v	⊇ 18 ⊑	arger Pranketi	ly cha	
100			4/	nc asing (	iter Sil	34 lepend		ve pur e U. S	ge the favorat	produc Ices o		f BUR ger Ki ted by	ve mai	lined	ers, Br iers, n	ddns a	
Section of the last				S. a.	Enter Site	4904 an indepe	tates.	xclusi	levera hieve	otion d serv		rised o ne Bur appoint	perativ King C	no səi	t own( suppli	ove the	Internet
				Services, em Independent Pur		SSI) is	ited S	s the e s used	e is to s to ac	, prom relate		comp gion, o mher a	he cod urger	nsibilit	taurar kaging	d impr	
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esett teternet Evoluter	st PHelps	ndex.as	A 200	Restaurant Services, Inc. surger king & System Independent Purchasing & User Name	Iranchisee About RSI	4904 Restaurant Sewices, Inc. (RSI) is an independent member-	restaurant owners in the United States.	RSI was founded in 1991 as the exclusive purchasing agent for the vast majority of products used by the U. S. BURGER KING	system. Its primary purpose is to leverage the buying power of BURGER KING restaurants to achieve favorable contracts for	food, packaging, premiums, promotion products, supplies, ខំជុំរាស្រីក់ខែពីរ, distribution and related services on behalf of more	than 8,300 restaurants.	RSI's Board of Directors is comprised of BURGER KING franchisees, elected by region, one Burger King Corporation proceeds and one member appointed by the Minority	Franchisee Association. The coperative maintains a close working relationship with Burger King Corporation, with	respective roles and responsibilities outlined in a lurifial Operating Agreement.	RSI works closely with restaurant owners, Burger King Corporation, food and packaging suppliers, marketing agencies,	providers to streamline and improve the supply chain efficiency	
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FIG. 49

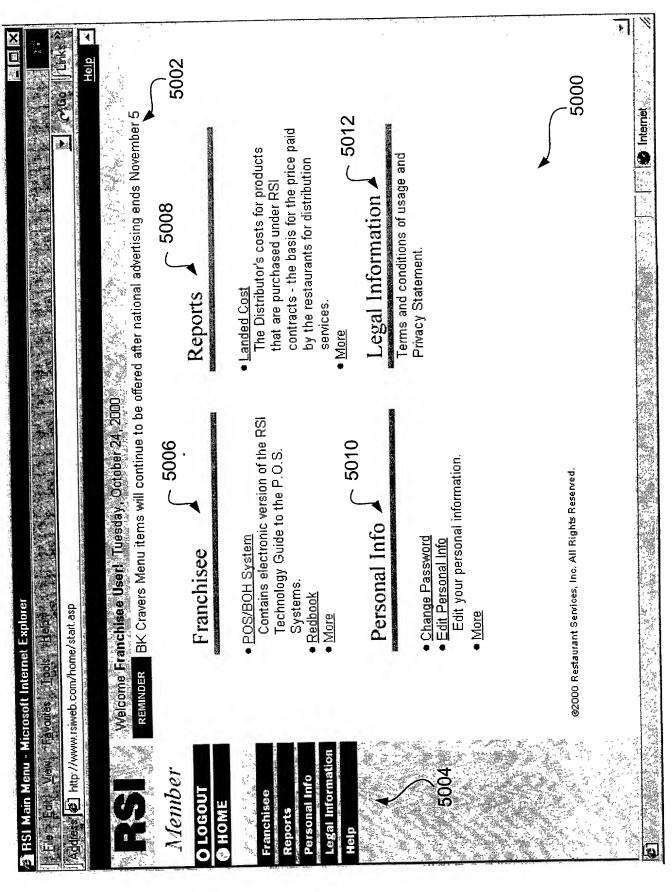


FIG. 50

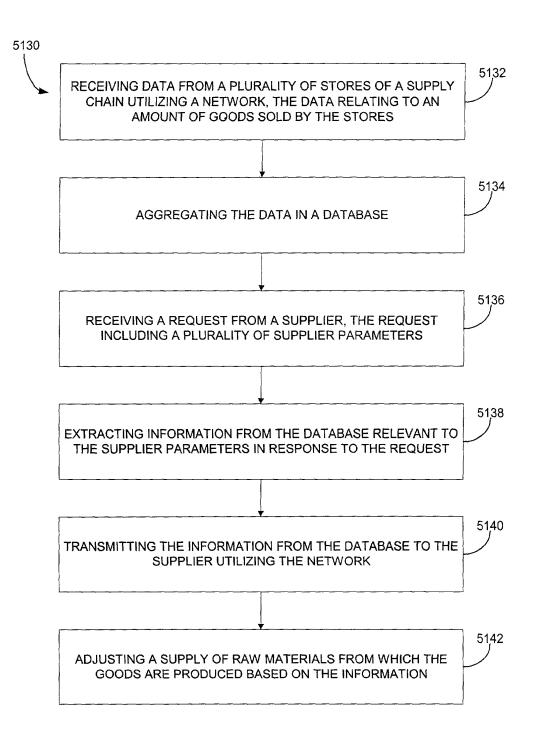


FIG. 51

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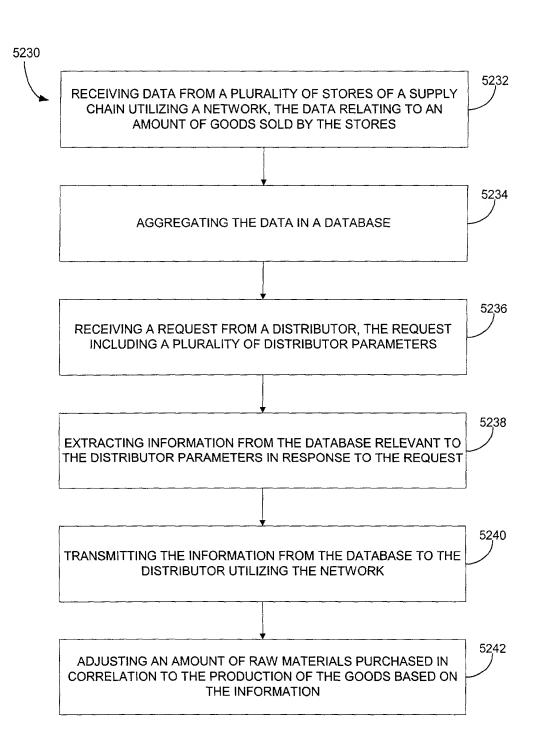


FIG. 52

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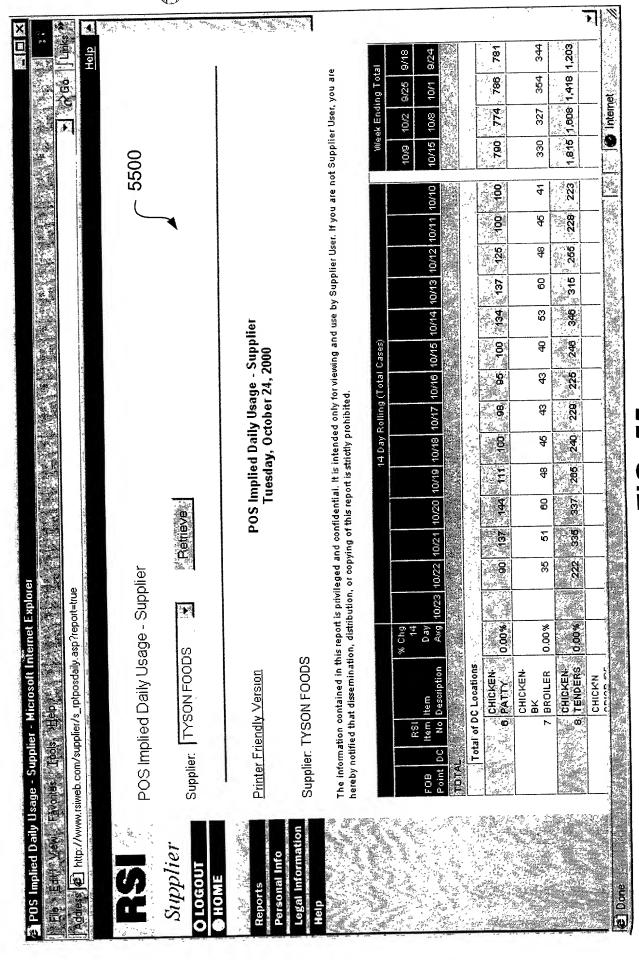
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FIG. 53

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FIG. 54



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FIG. 55

▼ dioH	2600	±	Report Contact. Robert Harris Contact Number: 305-529-3409	oing and use by Franchisee User. If you is report is strictly prohibited.	DC Cost Markup Rest Cost \$21.27 \$1.57 \$22.84	\$1.57 \$1.57	\$44.50 \$1.57 \$46.07 \$6.46 \$91.57 \$8.02	\$28.78 \$1.57 \$31.35 \$7.81 \$1.57 \$9.38	\$6.41 \$1.57 \$7.98 \times \text{\rm Internet}
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A Restaurant Landed Cost Verification Report File Fair View Layanes Tpols Eelo Feddress € http://www.rsiweb.com/fran/r_rptlc.asp	Member  otogour		formation						

FIG. 56

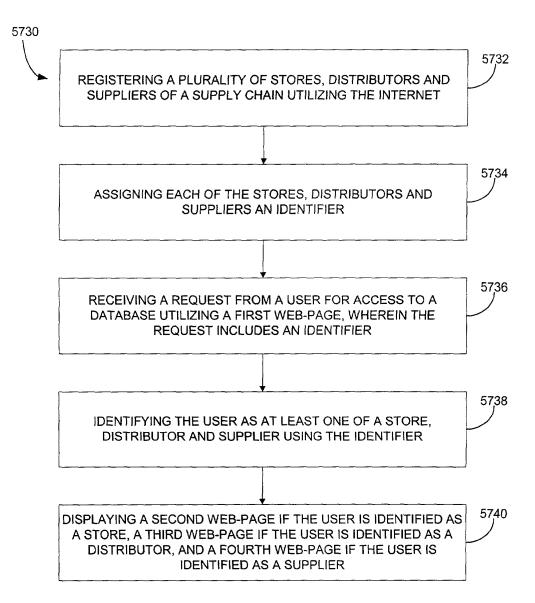
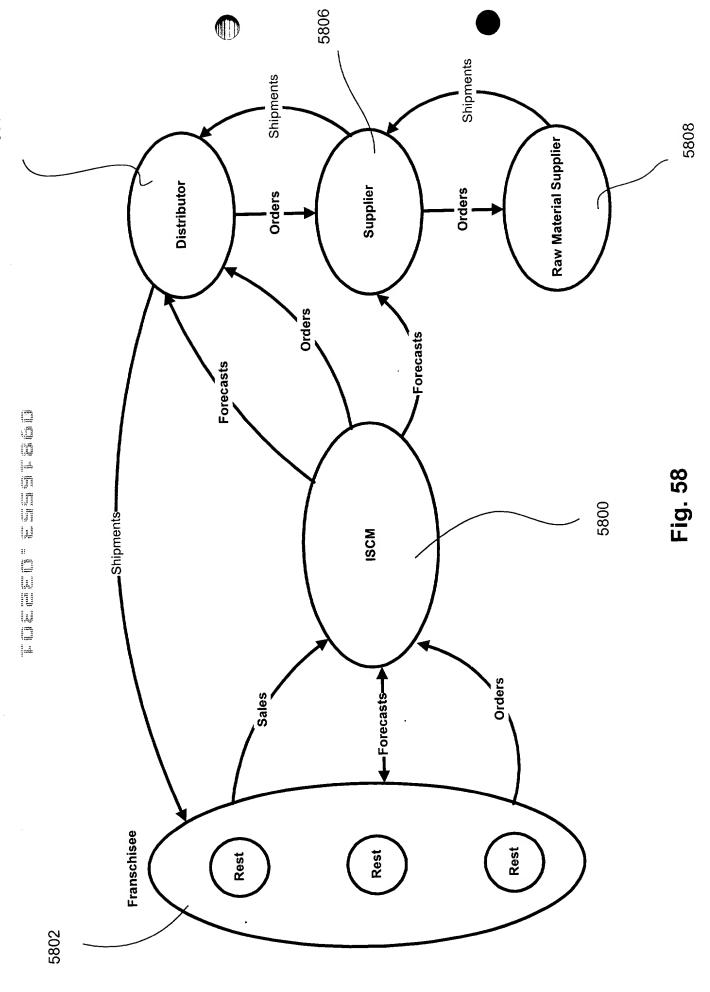


FIG. 57

THE RESERVE THE PROPERTY OF STREET



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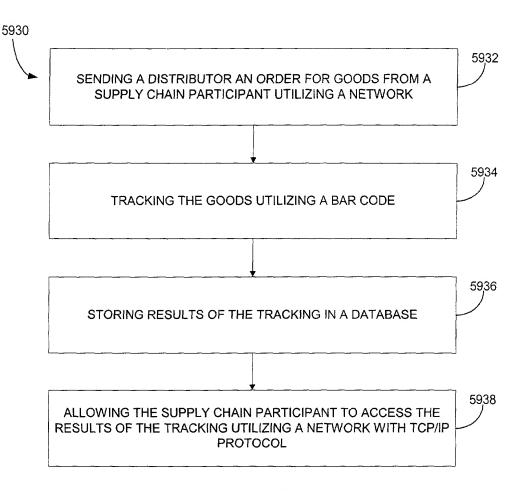
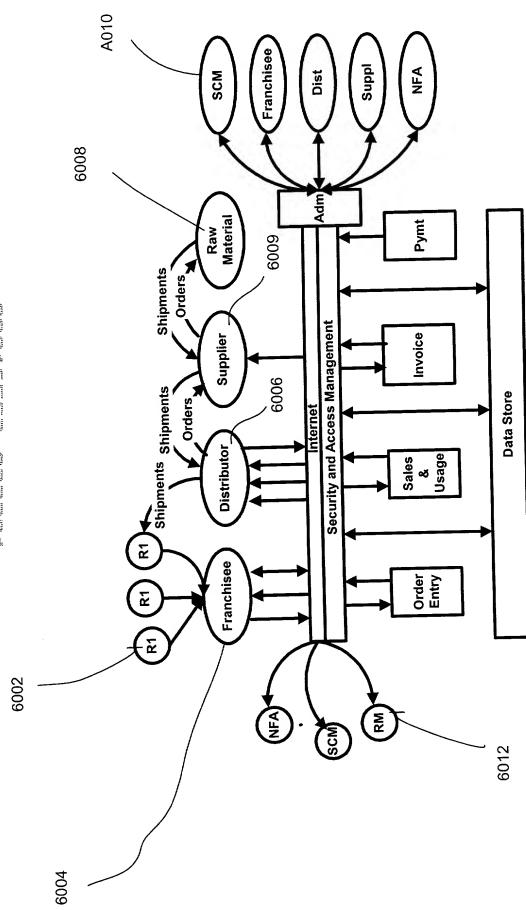
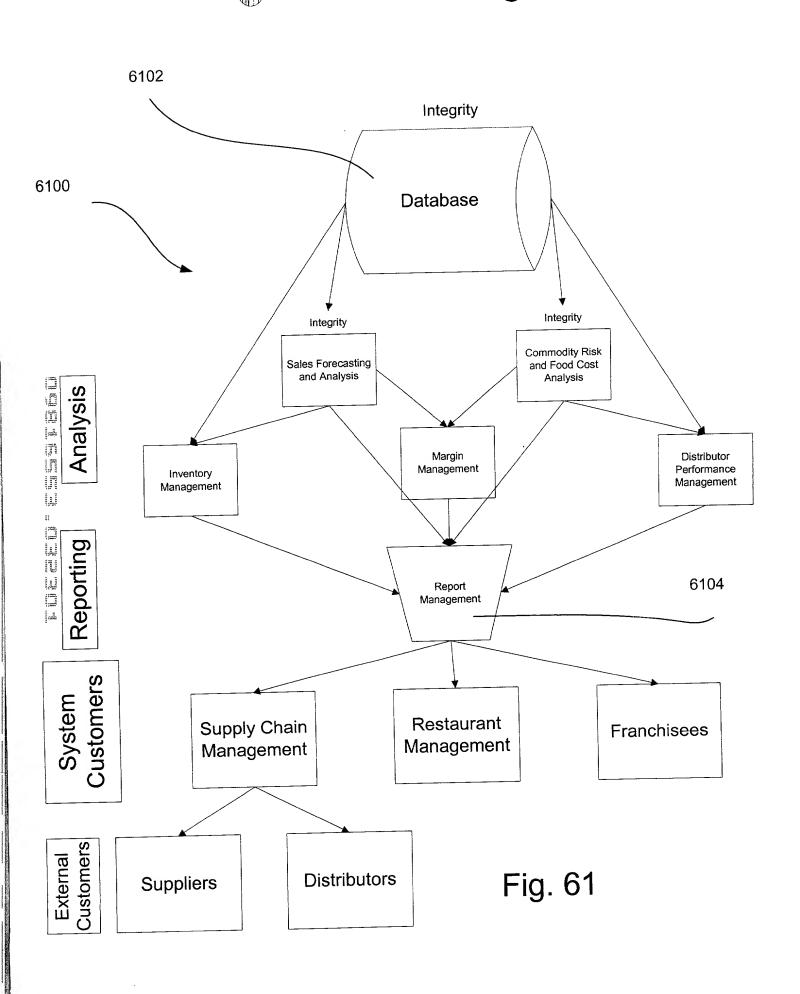


FIG. 59



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Fig. 60



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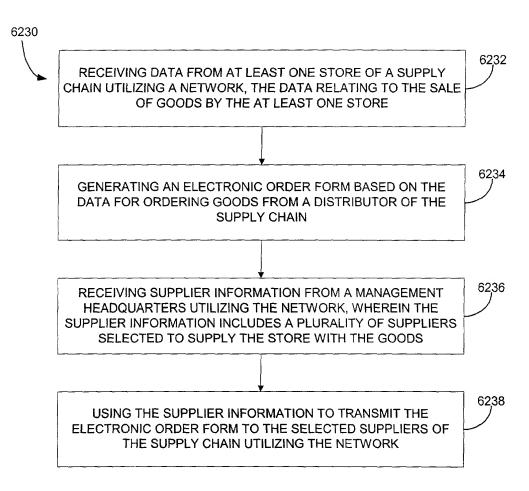
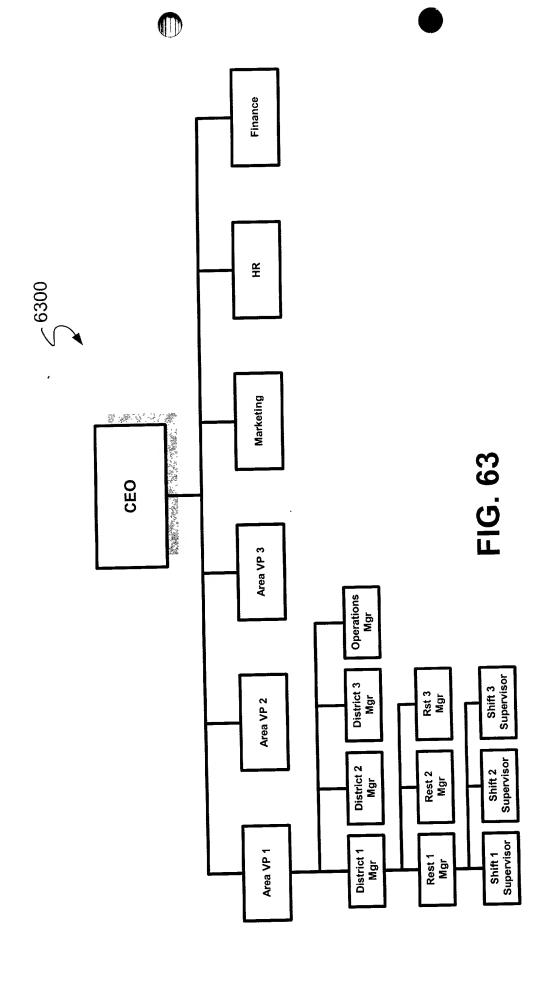


FIG. 62

CONTRACTOR OF STREET



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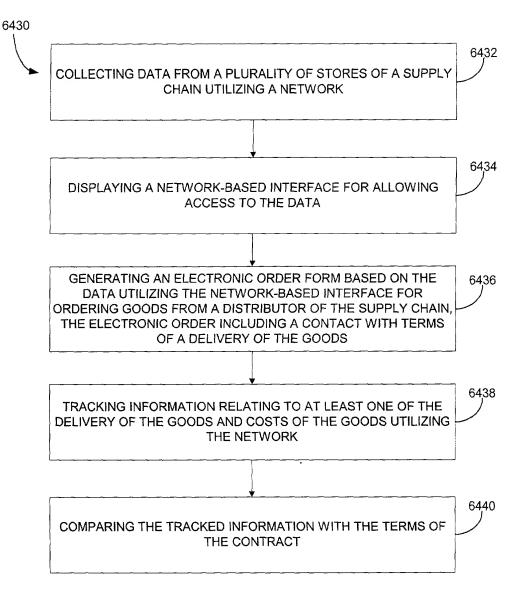


FIG. 64

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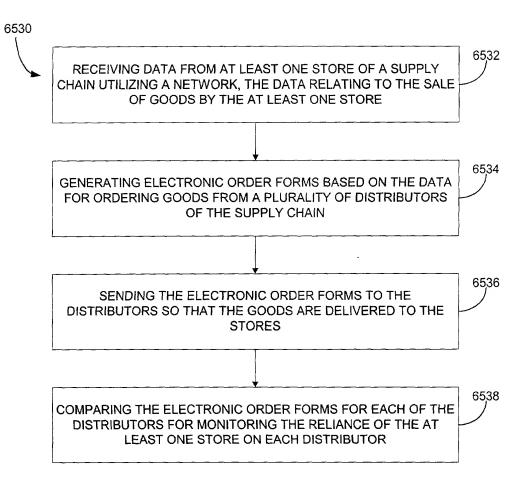


FIG. 65

F1 JH 17

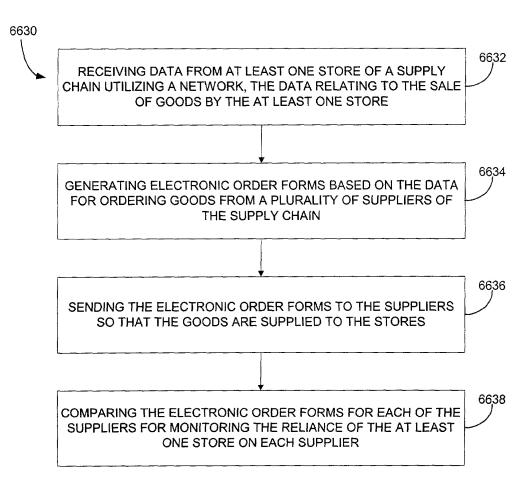


FIG. 66

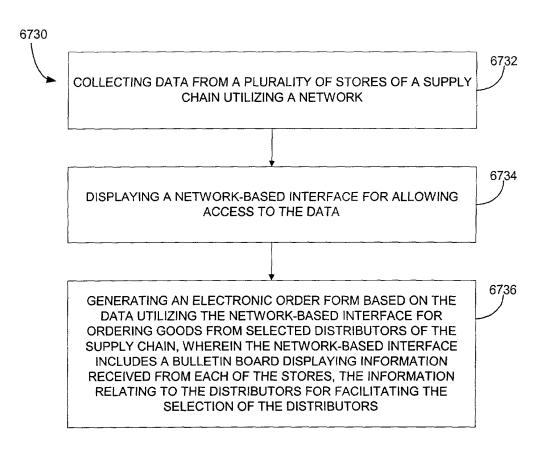


FIG. 67

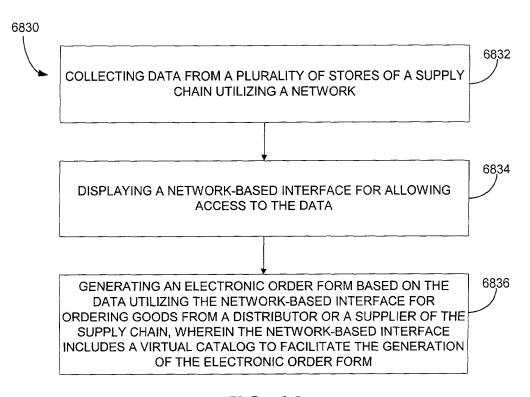
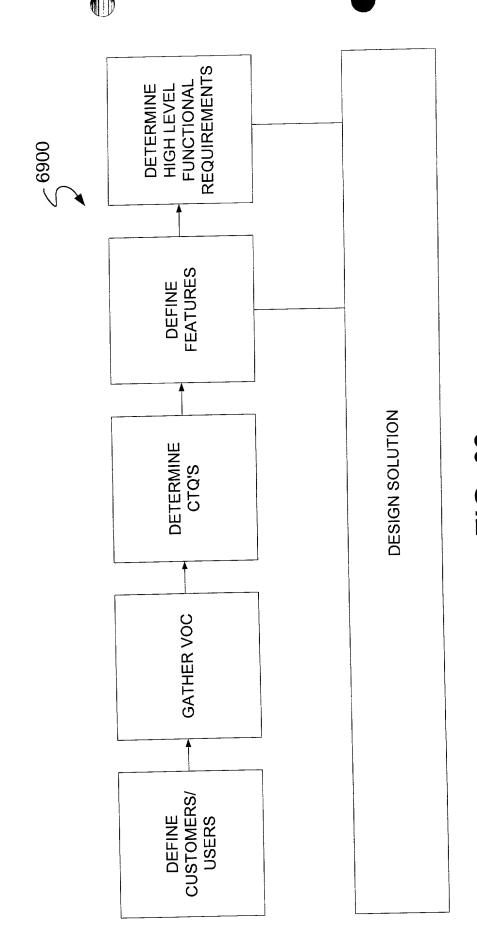


FIG. 68

THE PLANTAGE DESIGNATION



THE PROPERTY OF STREET

FIG. 69

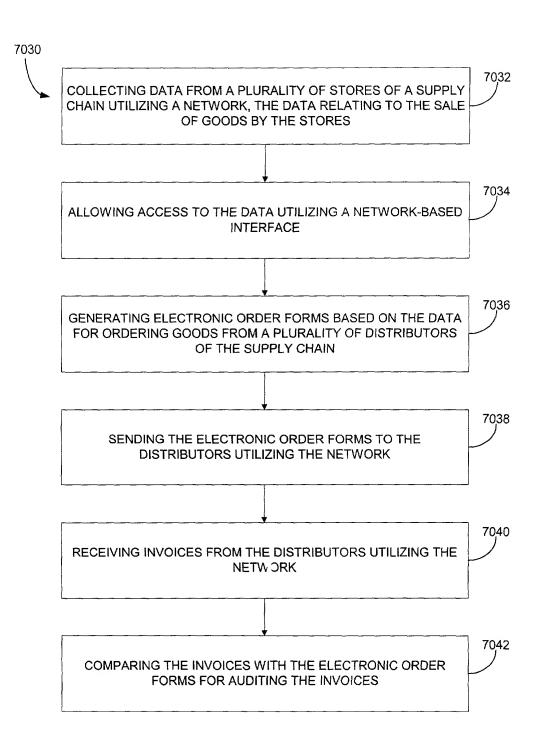


FIG. 70

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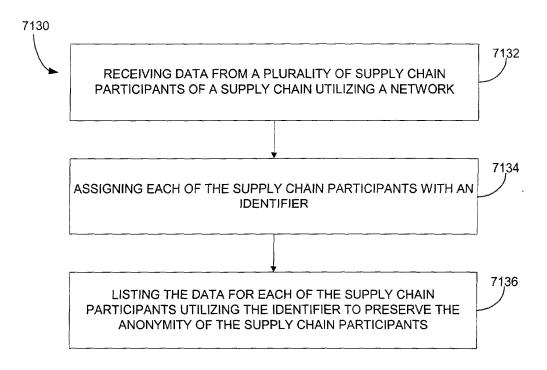


FIG. 71

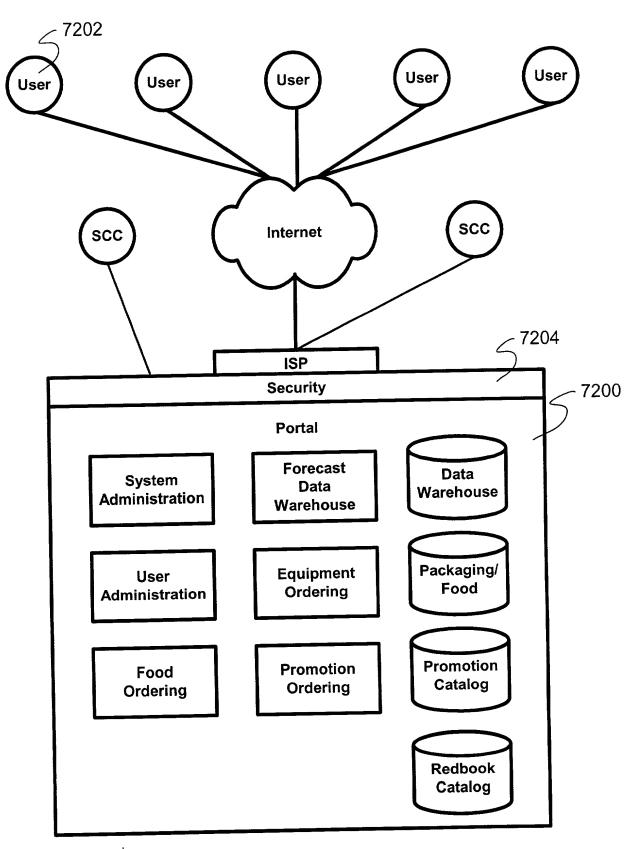
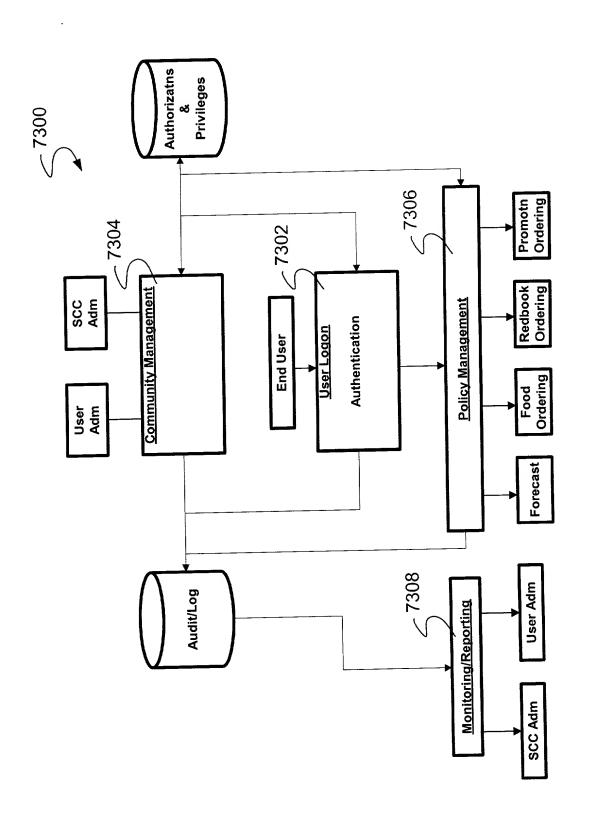


FIG. 72



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FIG. 73

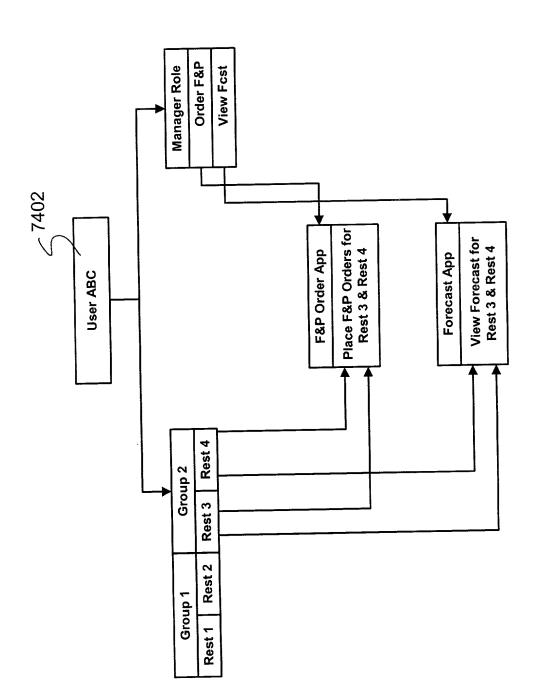


FIG. 74

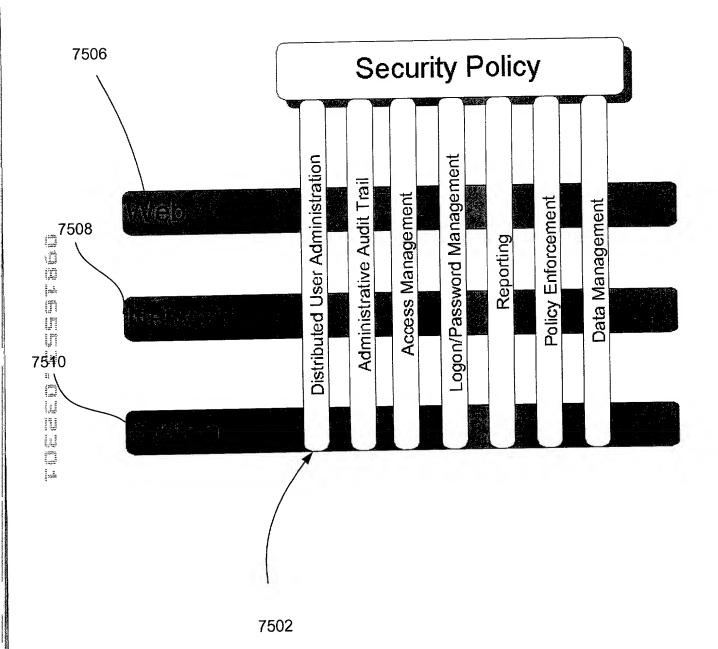


Fig. 75

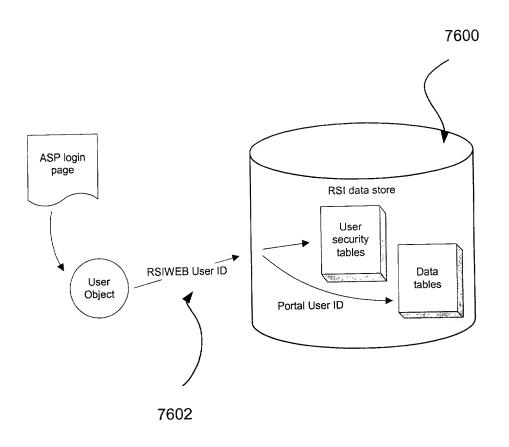


Fig. 76

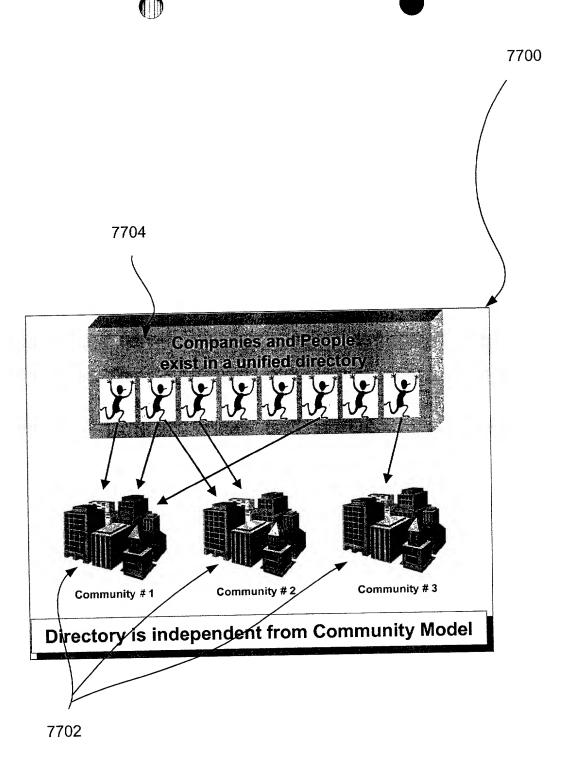


Fig. 77

Fig. 78

NUMBER OF STREET

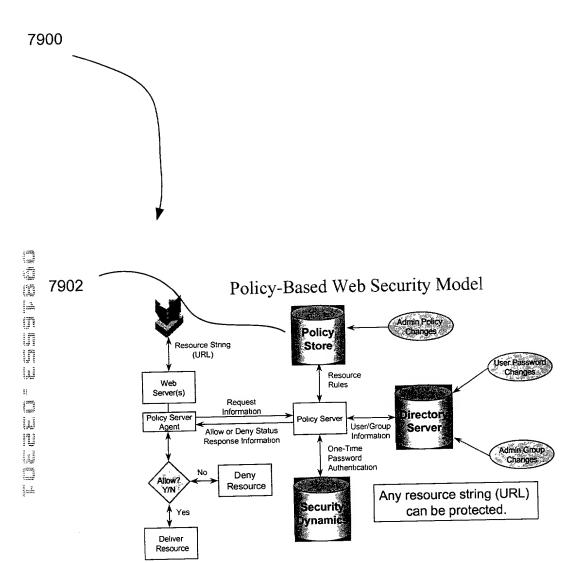


Fig. 79

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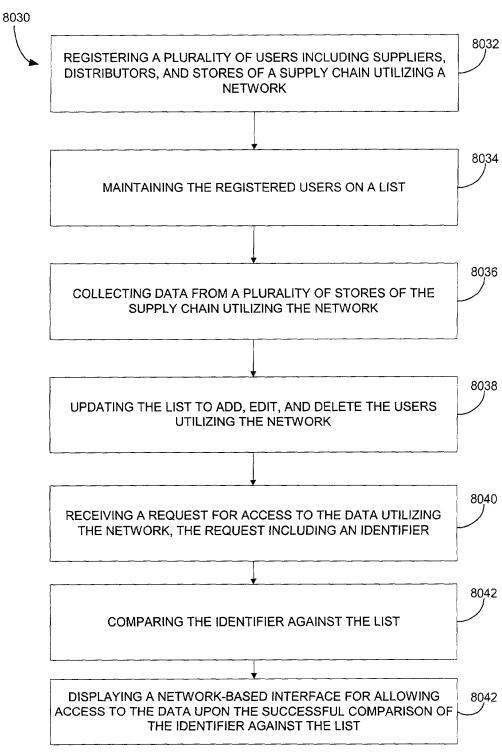


FIG. 80

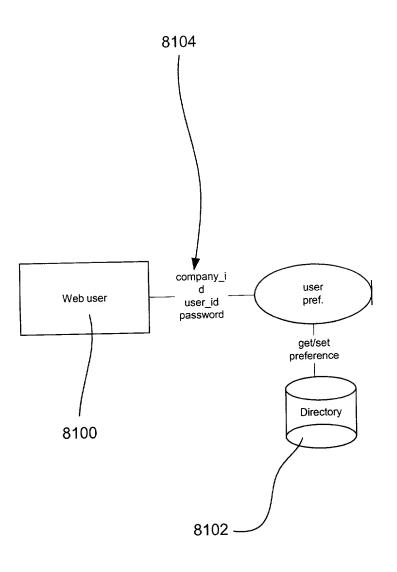


Fig. 81

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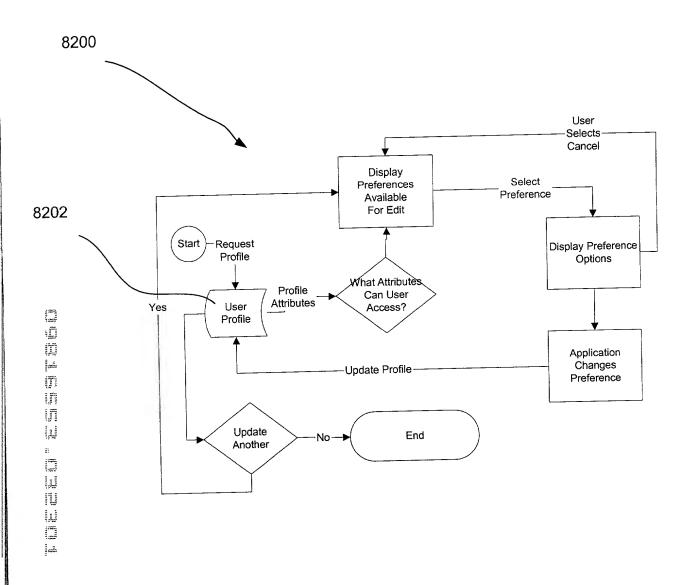
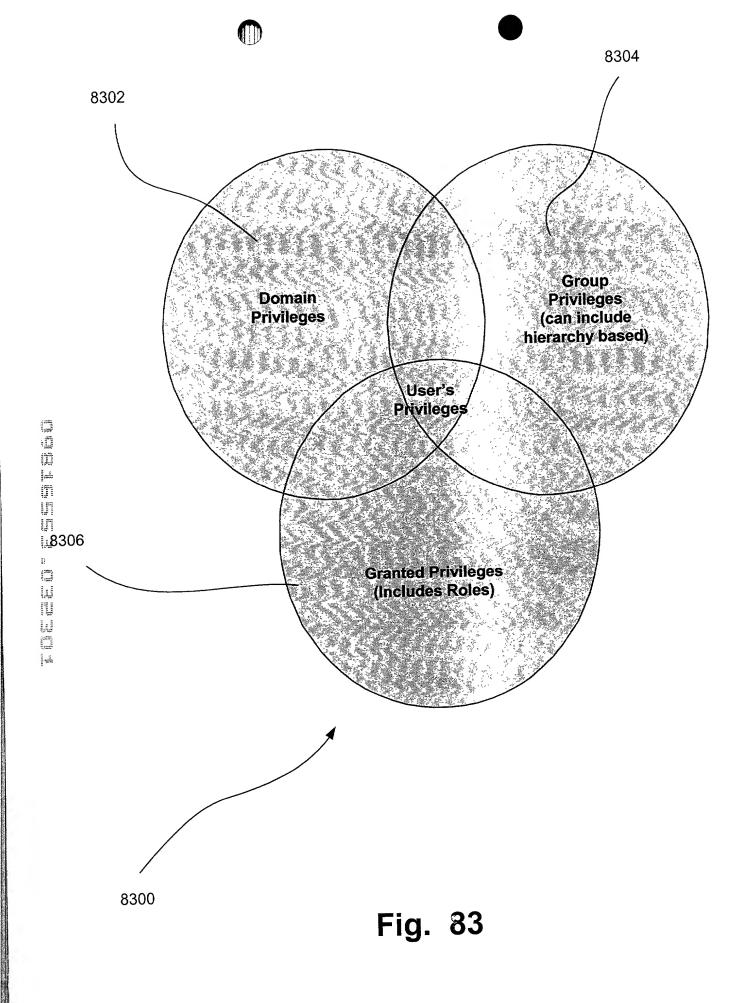
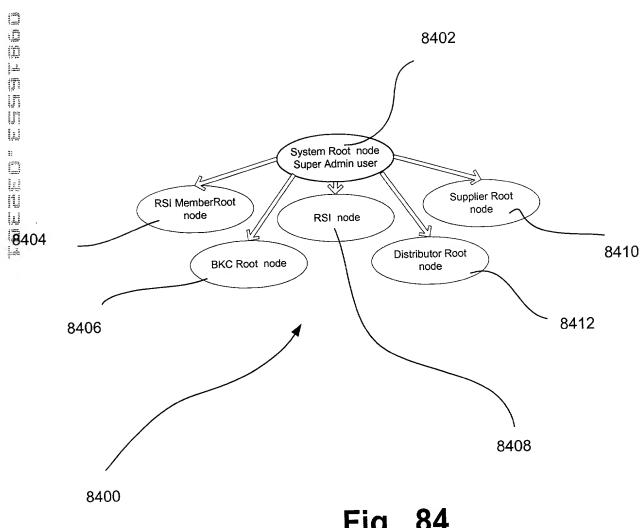


Fig. 82

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Fig. 84

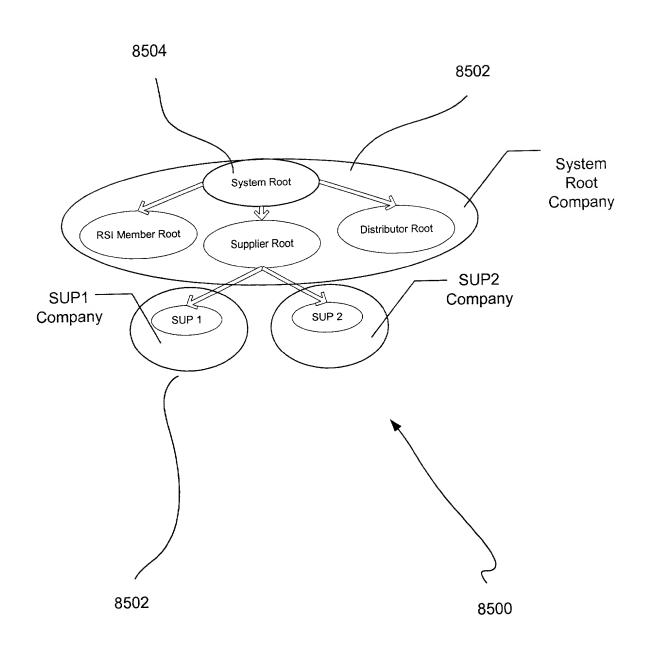


Fig. 85

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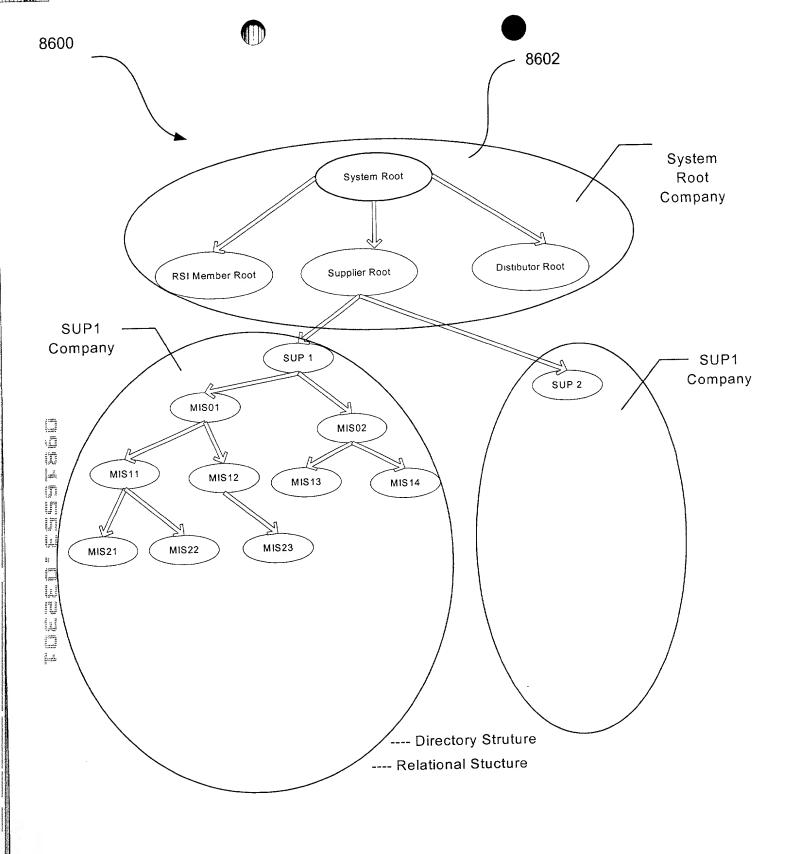


Fig. 86

Fig. 87

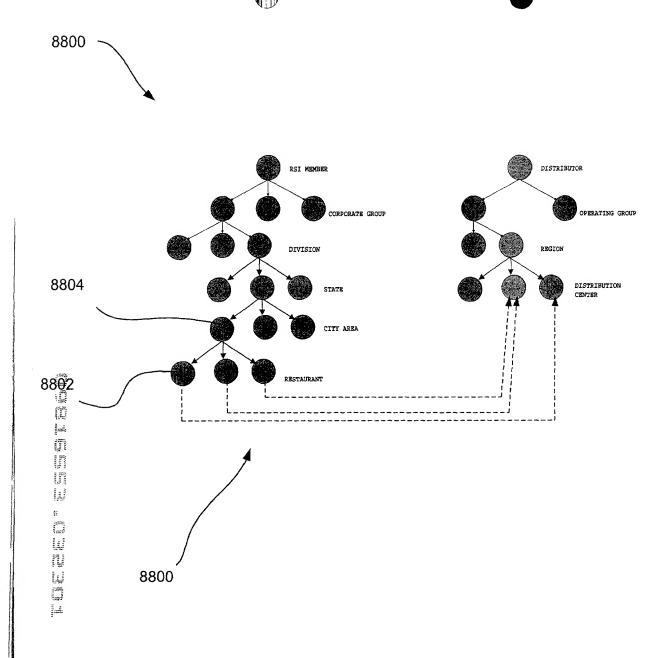


Fig. 88

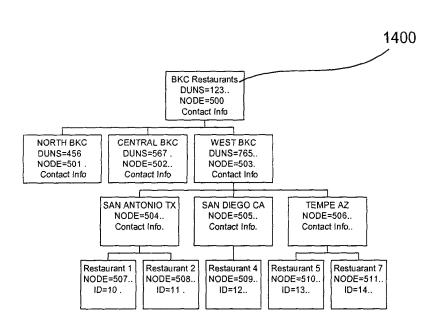


Fig. 89

THE REPORT OF THE PROPERTY AND ADDRESS OF THE PERSON OF TH



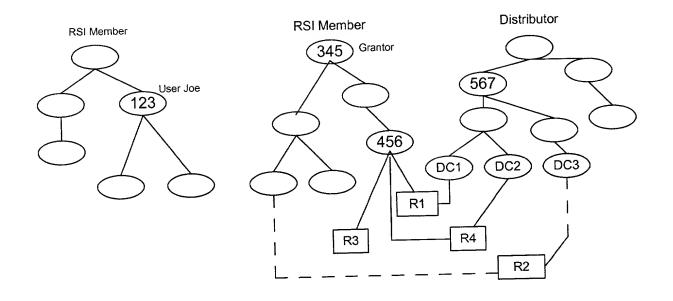


FIG. 90

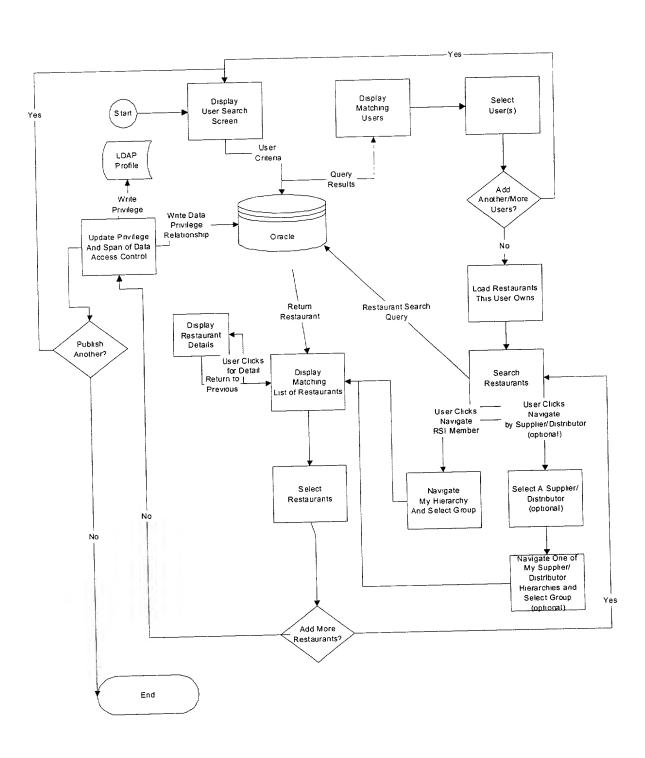


Fig. 91

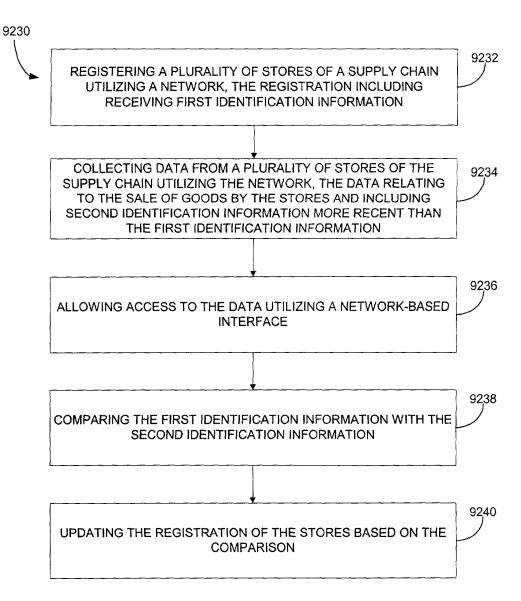


FIG. 92

THE PROPERTY OF THE PROPERTY O

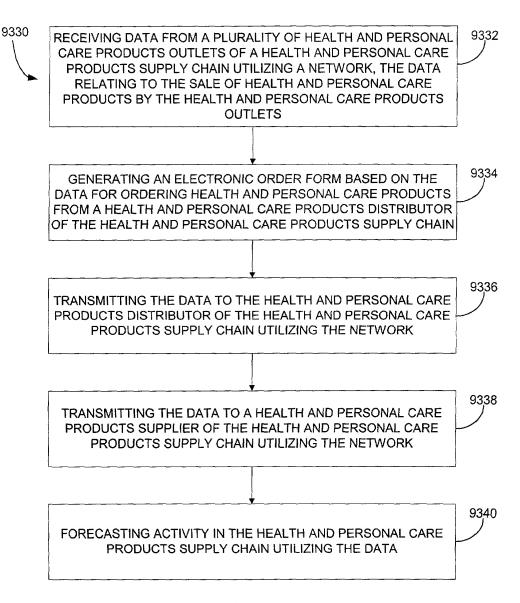


FIG. 93

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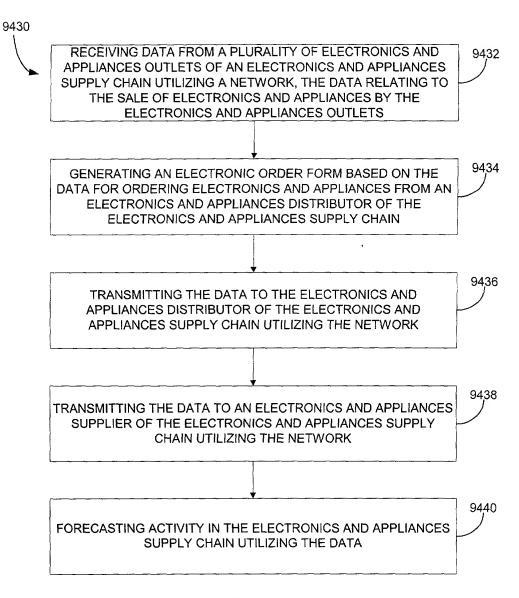


FIG. 94

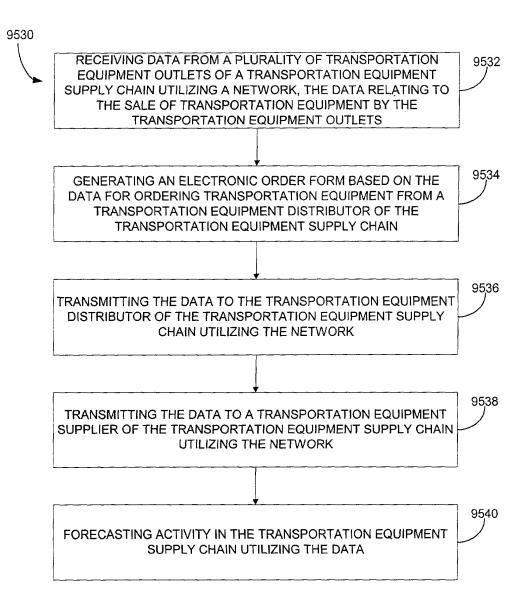


FIG. 95

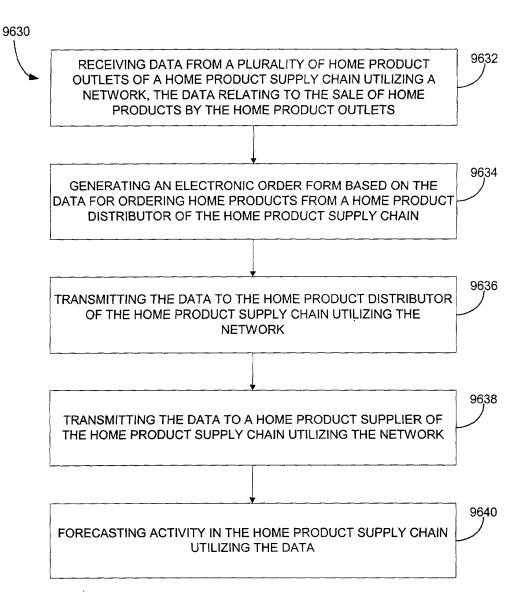


FIG. 96

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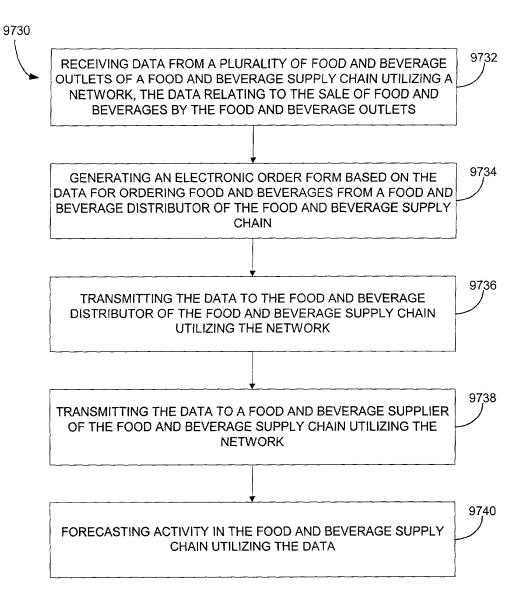


FIG. 97

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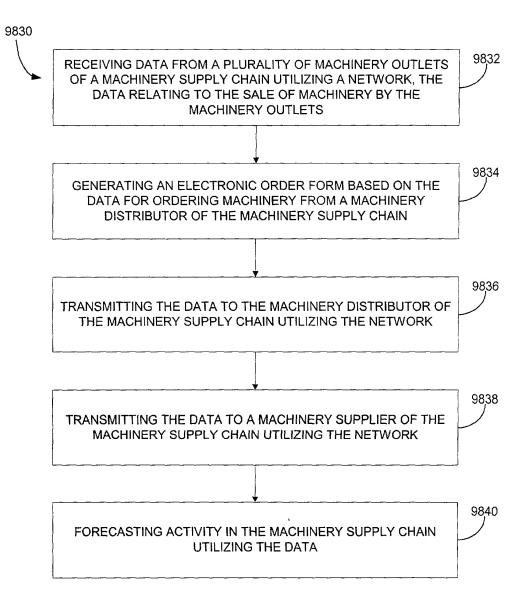


FIG. 98

THE PROPERTY OF THE PROPERTY O

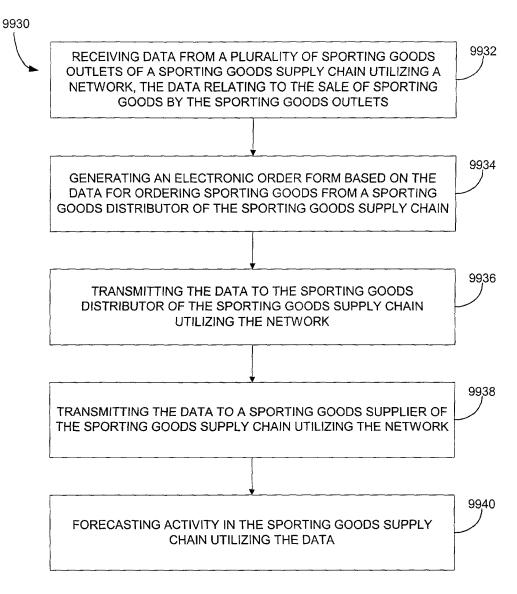


FIG. 99

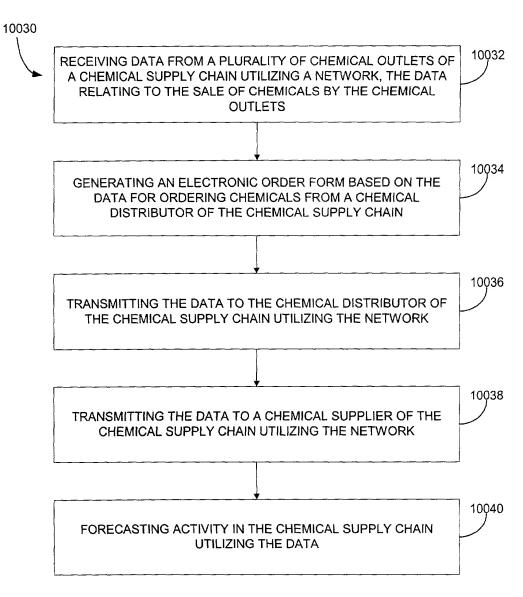


FIG. 100

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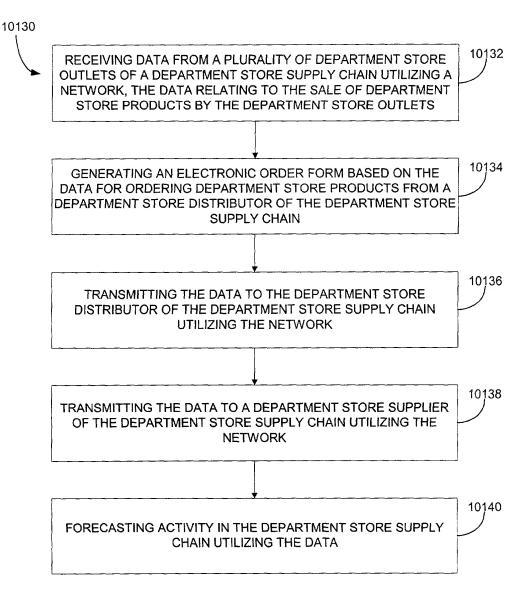


FIG. 101

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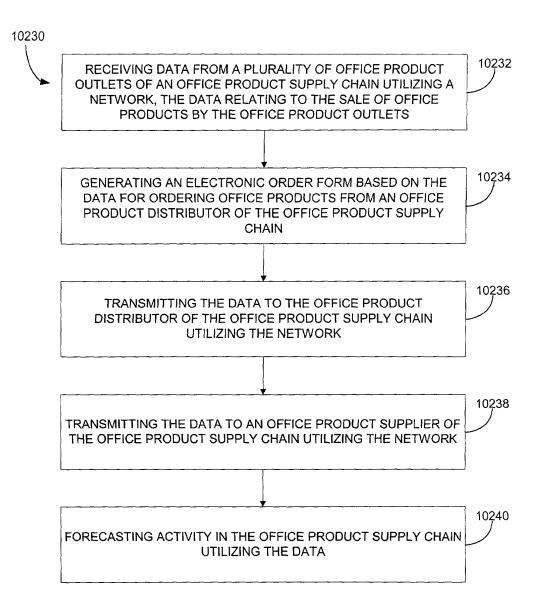


FIG. 102A

TO DEPOSIT THE PROPERTY OF

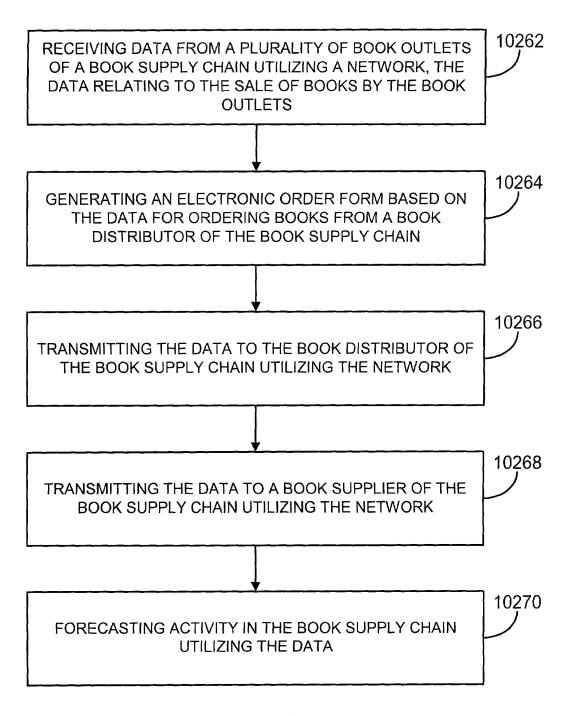


FIG. 102B

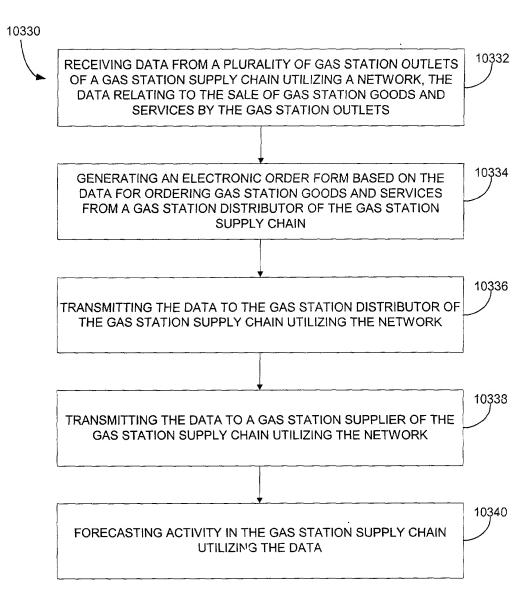


FIG. 103

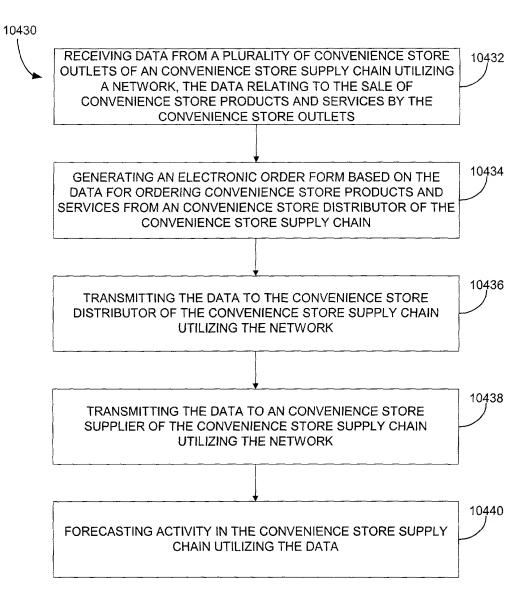


FIG. 104A

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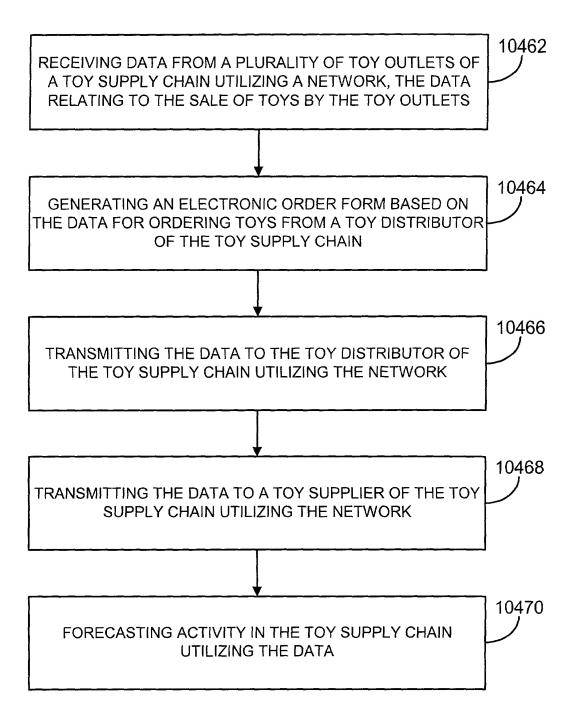
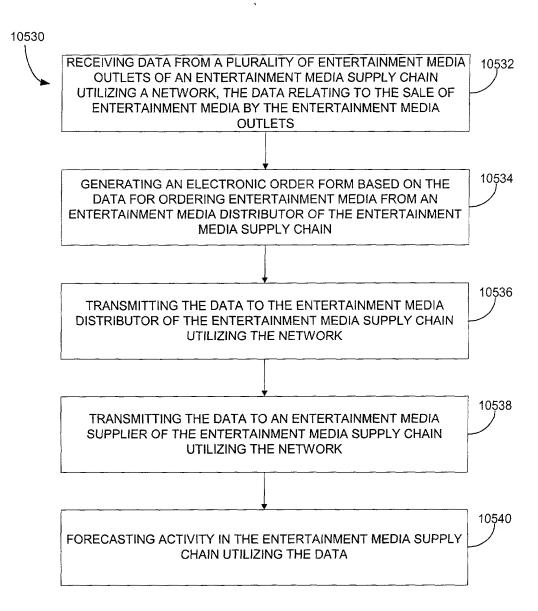


FIG. 104B

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**FIG. 105** 

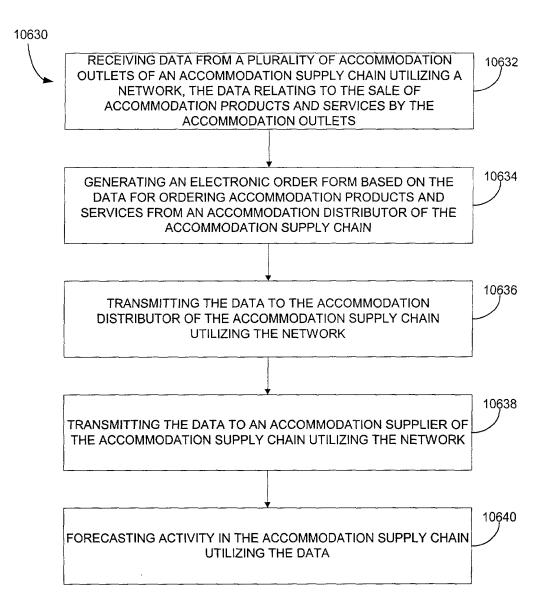


FIG. 106

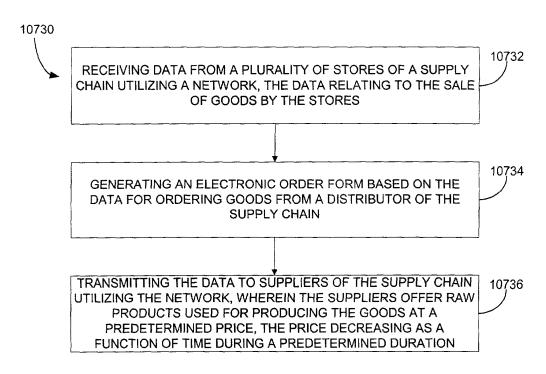


FIG. 107

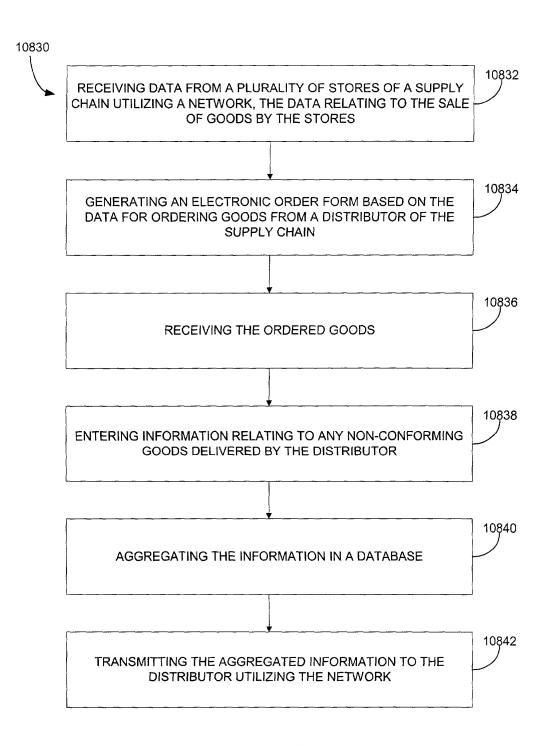


FIG. 108

r fi**kin (rillimin** fixifilita kutir 💎 🙃

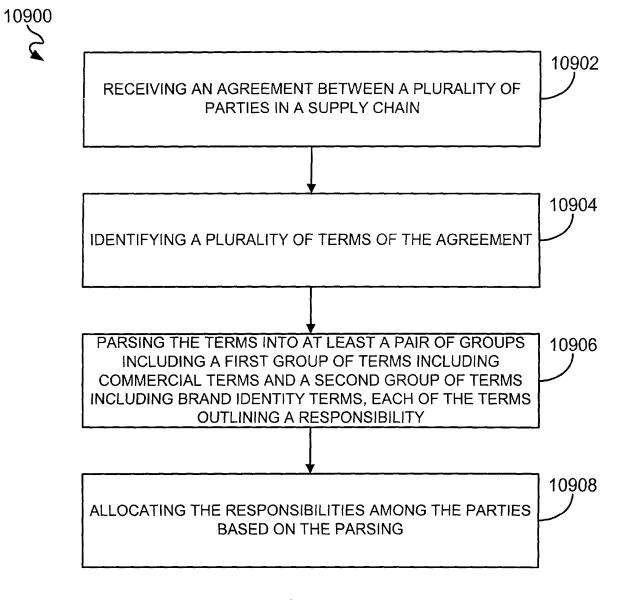


FIG. 109

. I TALLE EL L'UNION L'ANNO L'ANN

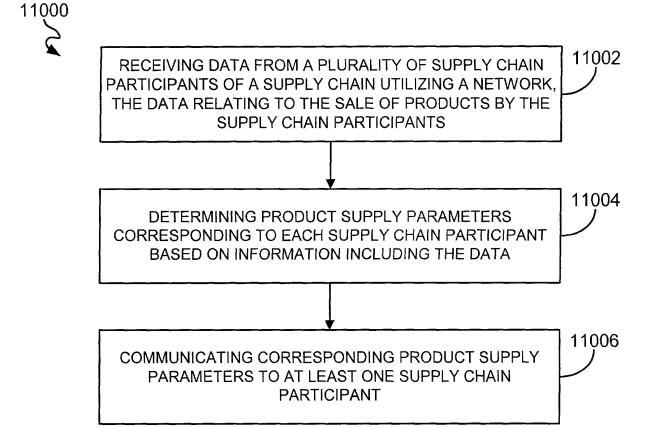


FIG. 110

A PROGRAMMA DESCRIPTION - 14

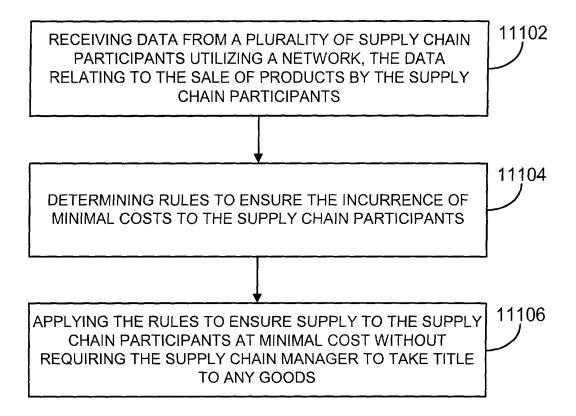


FIG. 111

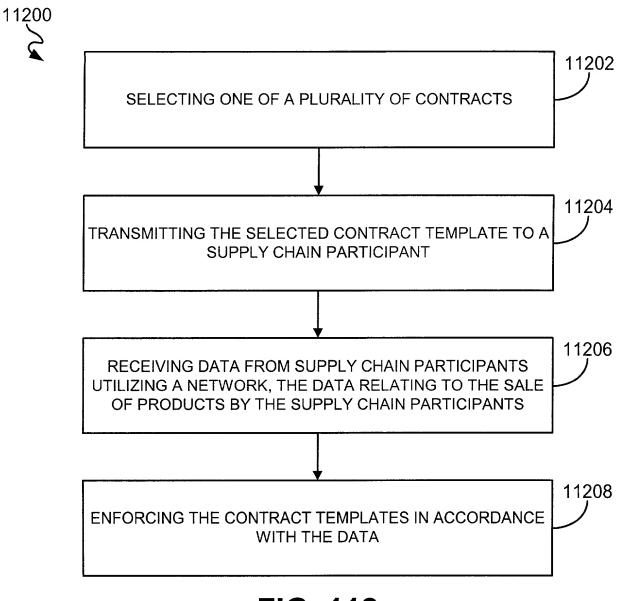


FIG. 112

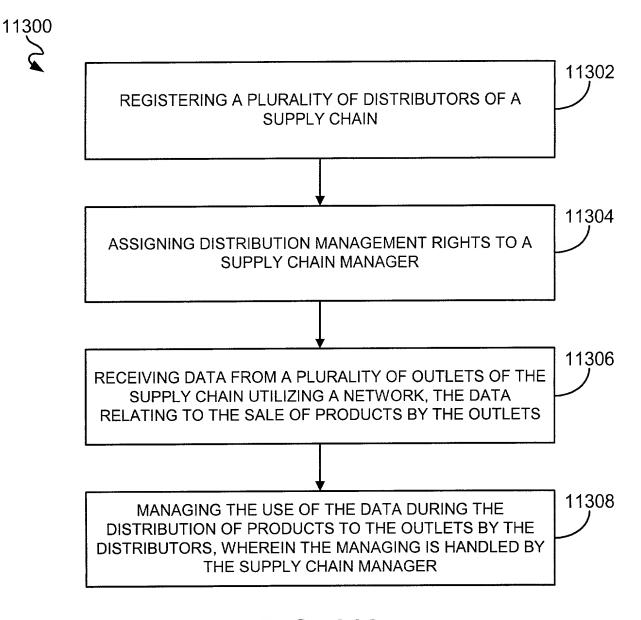


FIG. 113

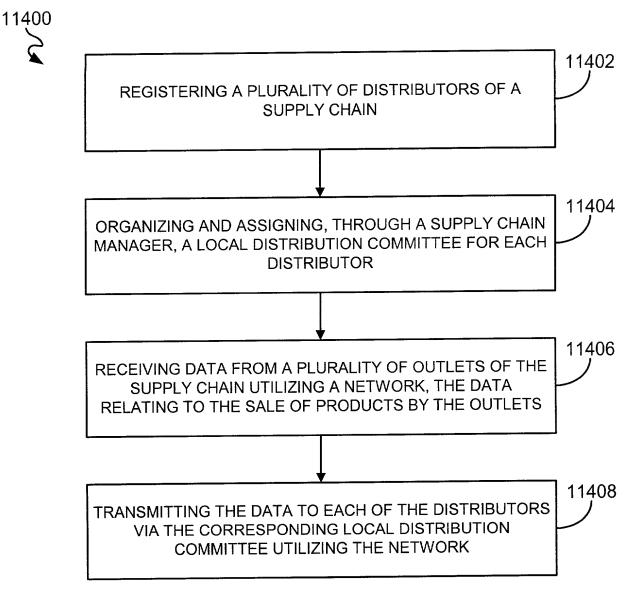


FIG. 114

artific to

po

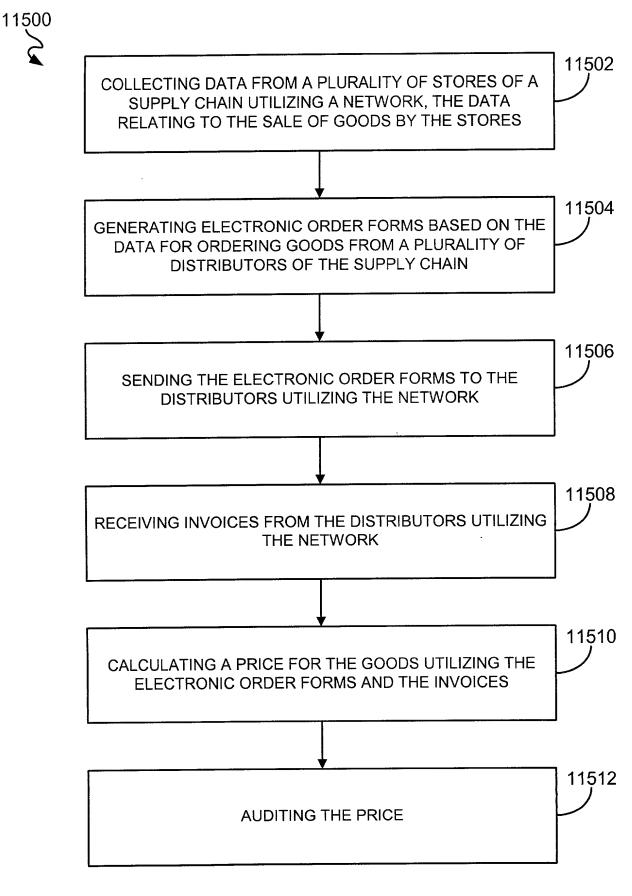


FIG. 115

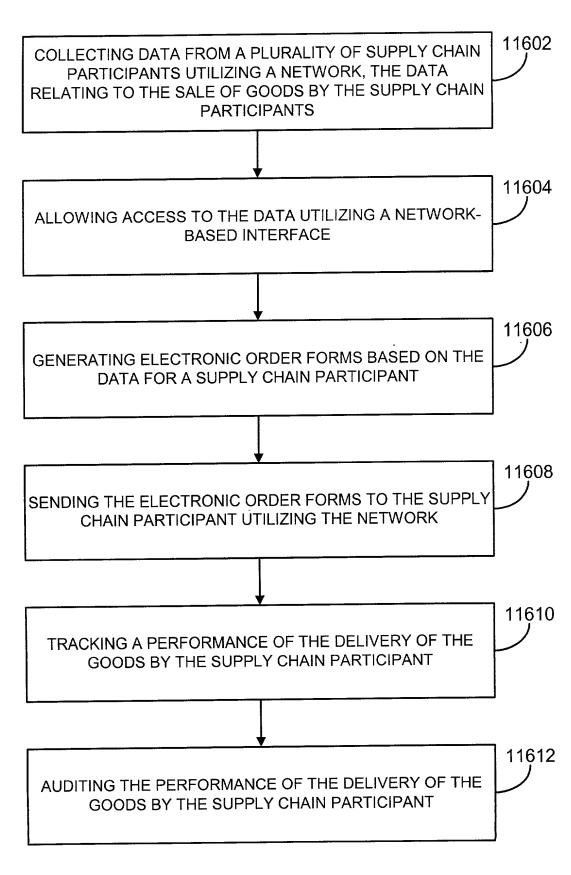


FIG. 116



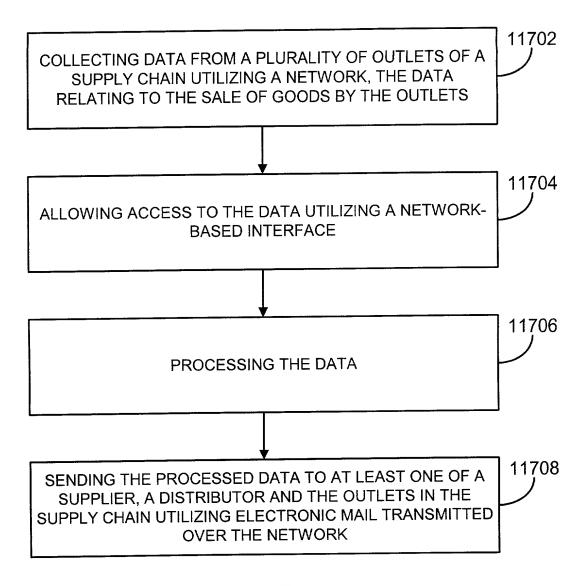


FIG. 117

THE REPORT OF THE PROPERTY OF PROPERTY AND PROPERTY.

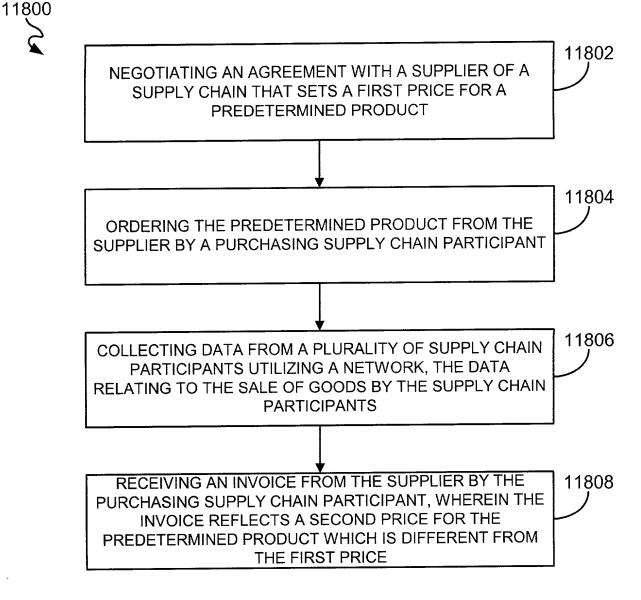


FIG. 118

THE CONTRACTOR OF THE PERSON O

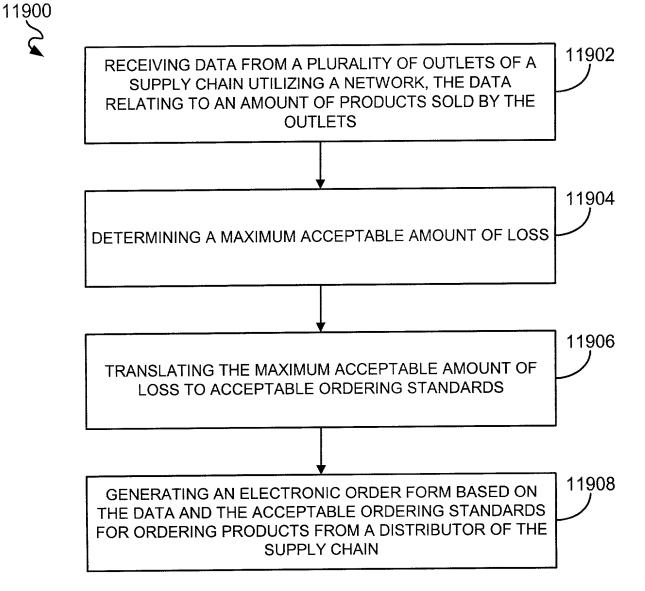


FIG. 119



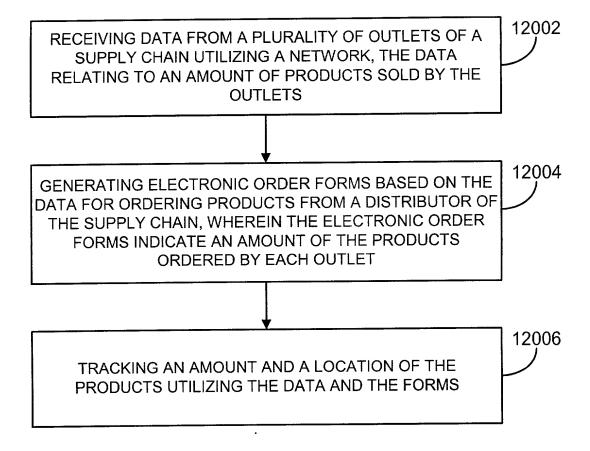


FIG. 120

1900/01/2019 24:91

man ar nav inggar man

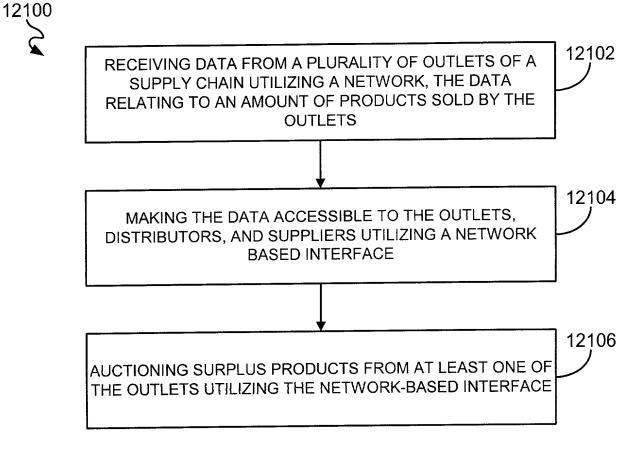
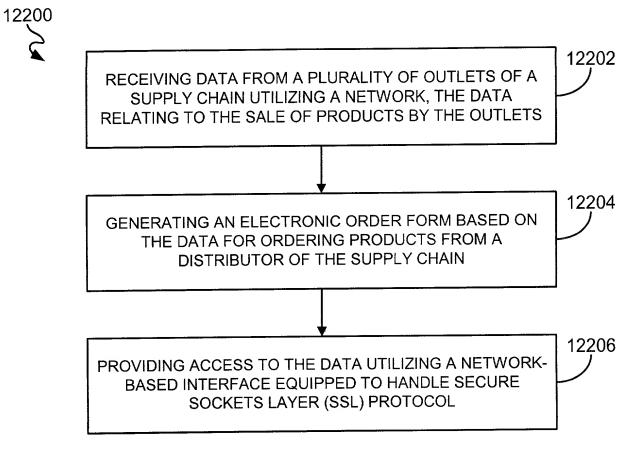


FIG. 121



**FIG. 122** 

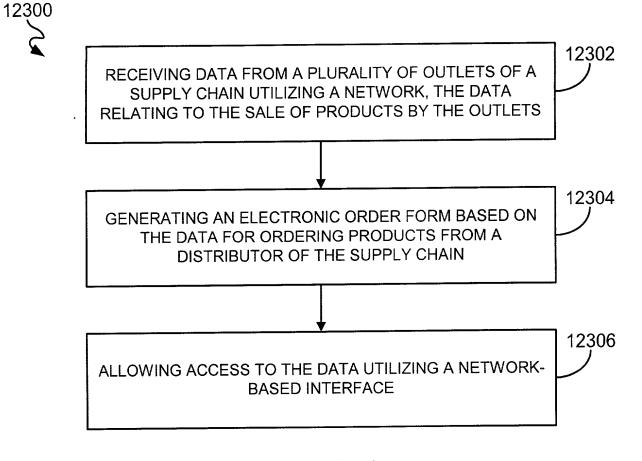


FIG. 123

rijir v

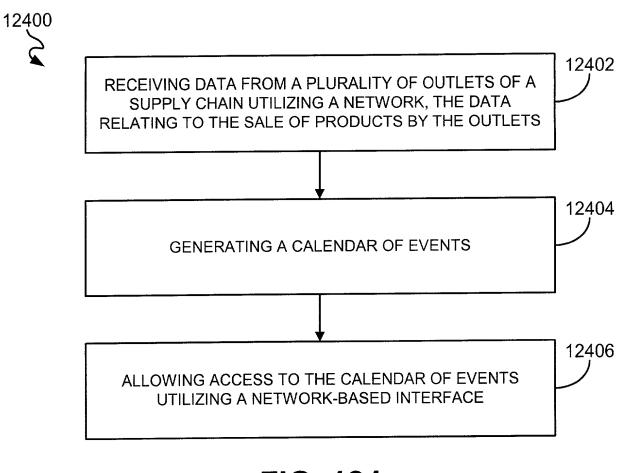


FIG. 124

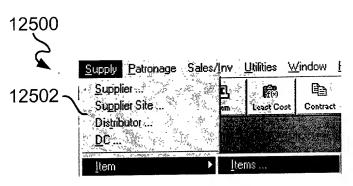


FIG. 125

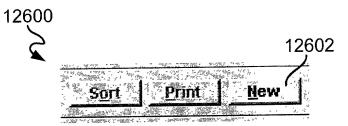


FIG. 126

12700	
>	12702
Hen Tesc	- 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1
Item Number: Status Code	Active
Product Cat Code:   ▼ Item Rank:	7

ALM MIRCHINES A

FIG. 127



## **Landed Cost by Distribution Center**

Item	Inv FOB	Freight	Landed	Routing
Baa - Medium	4.85		5.08	
Bad - Large	6.7		6.93	
Biscuits - Frozen	12.33	1.15		3 T.L
Brush - Pot. Long Handle	40.2		42.22	2 TL
Brush - Pot, Short Handle	24			9 TL
Carton - Breakfast	16.59			9 RDC
Carton - Large Frv	29.91			30.72 RDC
Carton - Medium Fry	18.92			2 TLMIN

a Mikeli Manasa ka kada mana ili dilika ka ka ka ka

FIG. 128

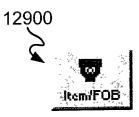


FIG. 129

and the second s	THE LOUIS CONTRACTOR OF THE PROPERTY OF THE PR
Supplier Item Desc:	tem No:
	C Yes C No Tie Othe
	And the second of the second o
Items per Case:	5000 <b>High Qtyc</b>
Innerpack Contents:	5/1000 Cases Per Pallet:
The second secon	Stacking Allowed:
Item Size:	
Case Length:	Universal Product Code:
Case Width:	Cases Per Truckload: 1350
the state of the s	
Case Depth:	Ret Weight: 39.00
Case Dimension UM:	NCHE(S). Gross Weight: 39.00
THE STATE OF THE PARTY OF THE P	
Item Cube:	
Item Shelf Life:	▼ BarCode:
	ed Across Suppliers / Grev Boxes Are Only Copied Within Same Supplier

FIG. 130

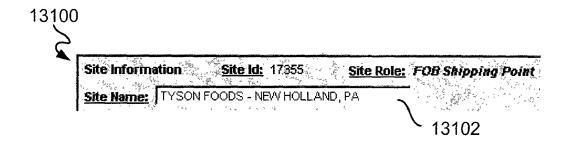


FIG. 131

Site Informa	tion Site Id: 16	FOB Shipping Point
· 1000000000000000000000000000000000000	AMERISERVE-FARMINGDALE, NY Active	Railroad Name:
31003.	Active The second secon	Rail Sidings:

FIG. 132

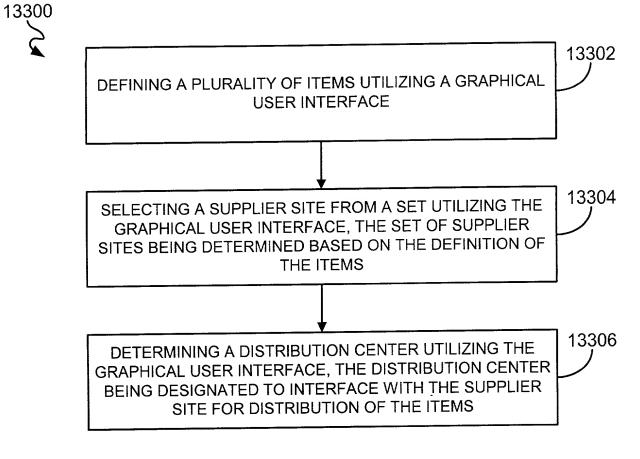


FIG. 133

•	
	Item: ARAP-BACON DOUBLE CHEESEBURGER DELUXE Begin: 7/1/96 End: 9/1/96 Final:
	Override Rules: C Yes 6 No Apply By; Cell

FIG. 134

13500

RETURN TO COME TO A COMMON TO THE REPORT OF	Supplier FOB Point
	TYSON FOODS - GREEN FOREST, AR
AMERISERVE-DOUGLASVILLE,	TYSON FOODS - ALBERTVILLE, AL
AMERISERVE-FARMINGDALE, N	TYSON FOODS - NEW HOLLAND, PA

FIG. 135

13600

Con FOB	Inv FOB	Freight	Landed
34 3200	34.3900	0.8400	35,2300
34.3200	34.3900	0.2900	34.6800

FIG. 136

13700

Contr	(»LB)	Trk	Routing
96	83,600	2.0	TL
96	215,040	5.1	TL

FIG. 137

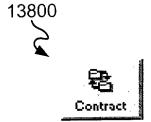


FIG. 138

13900

Min Ordr	UM,	Slip	Deliv.
1	TRUCKLOAD(S	Pallet	
1	TRUCKLOAD(S	Pallet	

FIG. 139

14300

FIG. 140

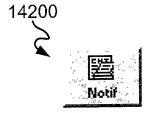


FIG. 142

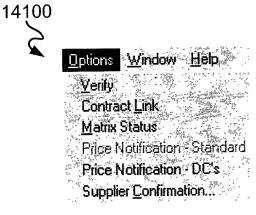


FIG. 141

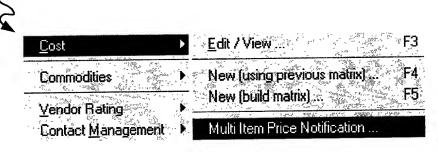


FIG. 143

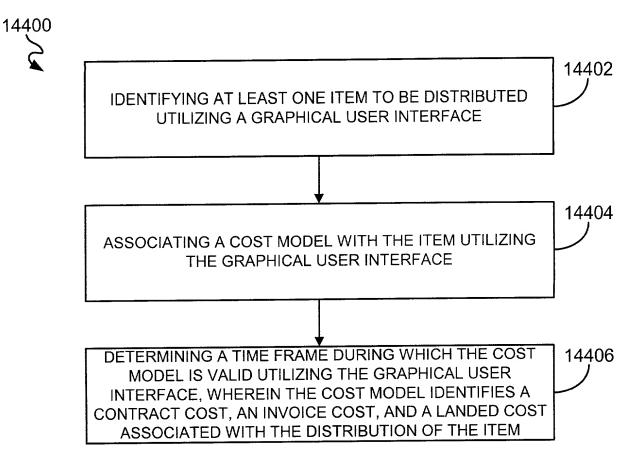


FIG. 144

opering the control

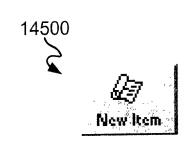


FIG. 145

Contract ID:

673 - TYSON FOODS

Initial Buyer Name:

Jamie Hersh

Current Buyer Name: Ohris Stainlon

FIG. 146

14700

Contract Start Date:

05/15/98

**Contract End Date:** 

12/31/02

**Execution Date:** 

5/15/98

Effective:

Shipment Date

Payment Terms:

Net 10

FIG. 147

14800



FIG. 148

14900



FIG. 149

15000



FIG. 150

THE REPORT OF BRIDE WINDS OF EXCHANGE

Select the End Dates to Use on the Exhibit			
tem Description	Cost Matrix End Date	Contract End Date	No End Date
DEEF - 77%	8ev v8	© 2/24/08	No Date
BEEF-WHOPPER 4.0.OZ	C 8M/98	© 2/24/08	No Date     No Date
BEEF-WHOPPER JR. 2.8 OZ.	C 8/1/98	© 2/24/08	No Date

FIG. 151

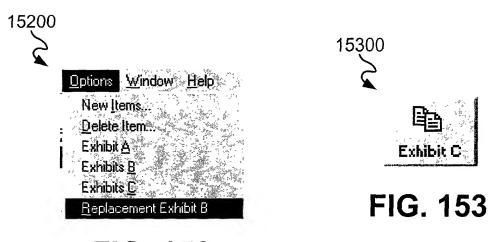


FIG. 152

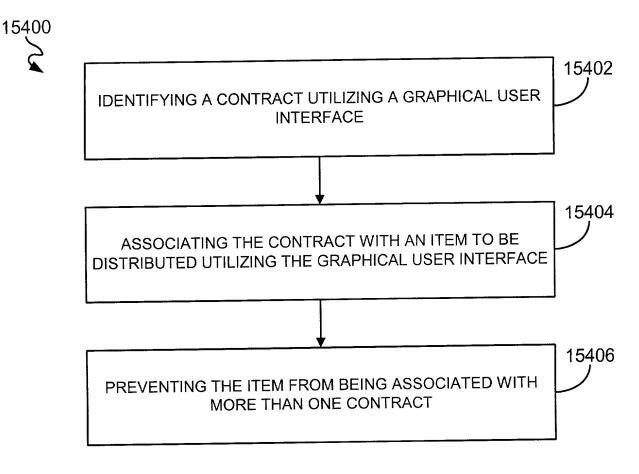


FIG. 154

A TWO CONTROL AND A LANGE AND

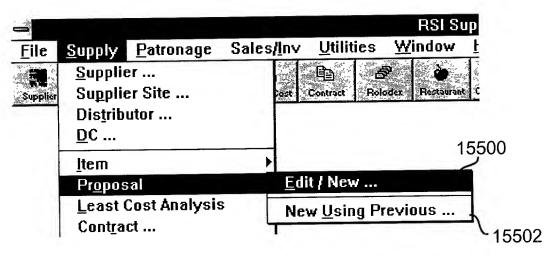


FIG. 155



Proposal - Foam Hot Cups & Polystyrene Lids	<b>▼</b> . ▲
Main Info Items Suppliers DCs FQB Price DC/Rest. Usage Templates View Bid	
Proposal Information	5.824
Proposal ID: 1021 Proposal Due Date: 106/12/97	
Proposal Name: Foam Hot Cups & Polystyrene Lids Contract Begin Date: 07/01/97	
Buyer Name: Dennis Clabby	
Actions # Date: Action Description:	
1 05/28/97 Sent this bid to Dart and also sent a request for information to WinCup	ŠO S

FIG. 156

1198 1118 (1111





FIG. 157

1	Proposal - Foam Hot Cups & Polystyrene Lids
2	Main Info: Items Suppliers DCs FOB Price DC/Rest Usage Templates View Bid
i i	
15800	Search Query Reset
	Query Values 2-Rows Selected
Section 1	ttem Description 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
	CUP-HOT
3	LID-HOT 8 OZ (DRY)
3	

FIG. 158

	Proposal - Foam Hot Cups & Polystyrene Lids
15800	Main Info   Items   Suppliers   DCs   FOB Price   DC/Rest.   Usage   Templates   Recreate Bid

FIG. 159

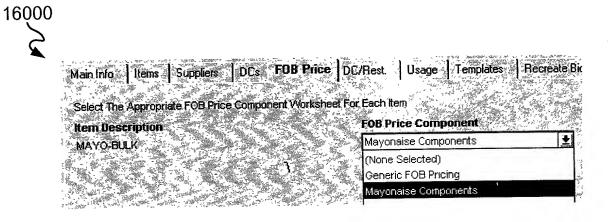


FIG. 160

and the first red behavior being bet reterring

ltem -	Growth %	Gross	₃ Wgt.	ltem Cube	Contract Perio	d (a)
CHICKEN-BK BROILER	5.00%		<b>32</b>	1.26	09/01/97 to 12/31	<i>1</i> 97
CHICKEN-PATTY	7.00%		37.00	1.09		
CHICKEN-TENDERS	0.00%	, , , , , , , , , , , , , , , , , , , ,	25 00	1.06 . ************************************		
Distribution Previous Processing Case Usage Res	TRACTOR TO SERVICE	Covg. actor	Avg. 7 RM	DC/Itern Growth	(20年7年 - V.8517997 * コー・ジェーコーメニュンディ事)	1
POST-ALBUQUERQ 576		99.34%	6.	03 5.00%	755	
POST-DENVER 833		99.05%	6.	<b>68</b> 5.009	6 1,083	
POST-SALT LAKE 116	<b>2</b> )	80.00%	5.	46 5.009	6 37	

FIG. 161

THE REPORT OF THE PROPERTY OF THE PARTY.

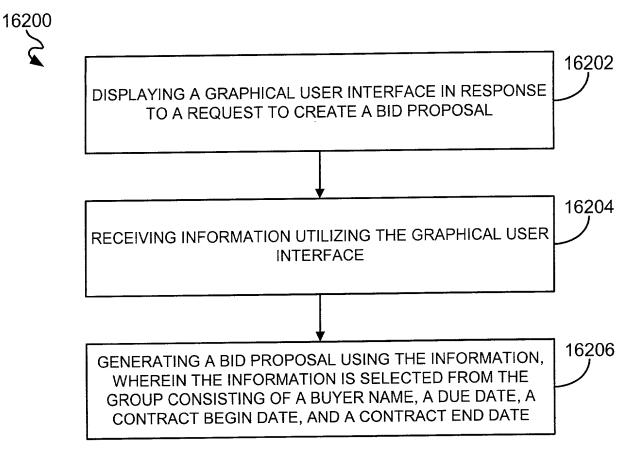


FIG. 162

197 | 117 MB 111 171

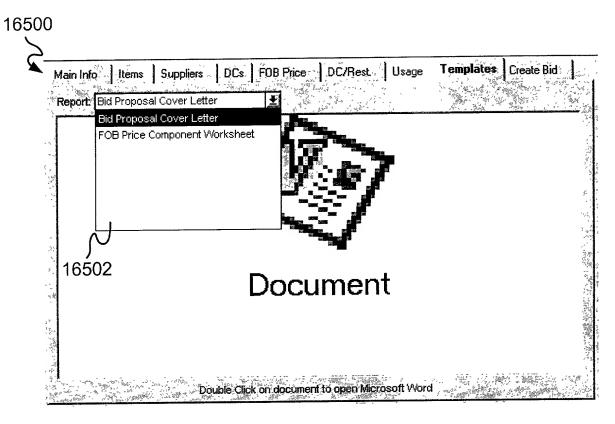


FIG. 163

	Supply		Editable	
		Word	Y/N	
Bid Proposal Cover Letter		7	Y	
<b>General Terms and Conditions</b>			$\mathbf{N}_{i}$	
Usage Estimates	7		$\sim M_{\odot}$	
Supplier Facility Worksheets	7. 4		$\mathcal{N}$	
Item Information Worksheets	2		$\mathbb{N}^{-1}$	
Sample Supply Agreement		2	N.Y	
BK Specification Request			N	
FOB Price Component		9	Υ	
Truckload Freight Worksheet	5)		$\sim N^{-2}$	
LTL Freight Worksheet	2		N	

FIG. 164

UW BRIGHT "



**FIG. 165** 

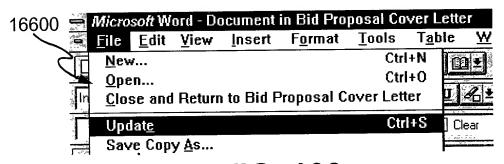


FIG. 166

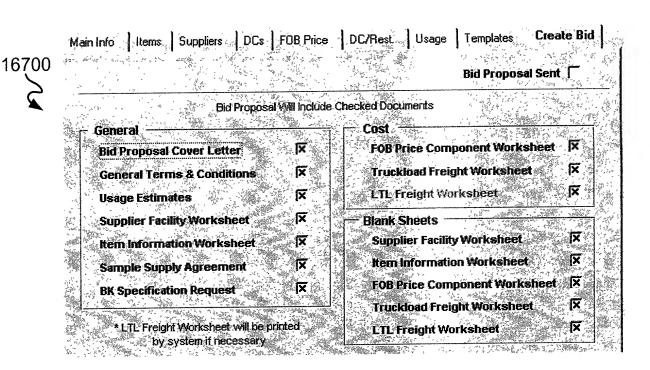


FIG. 167

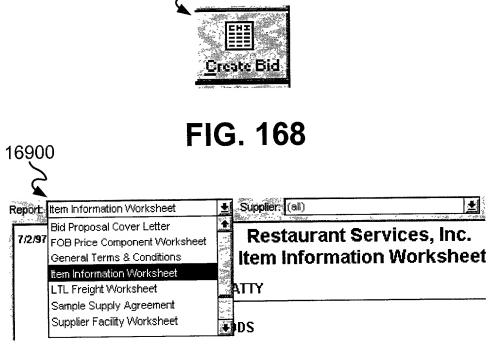


FIG. 169

PARA DE LA PROPERTI DE LA PROPERTI DE LA PROPERTI

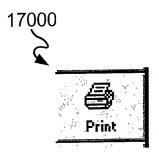


FIG. 170



FIG. 171

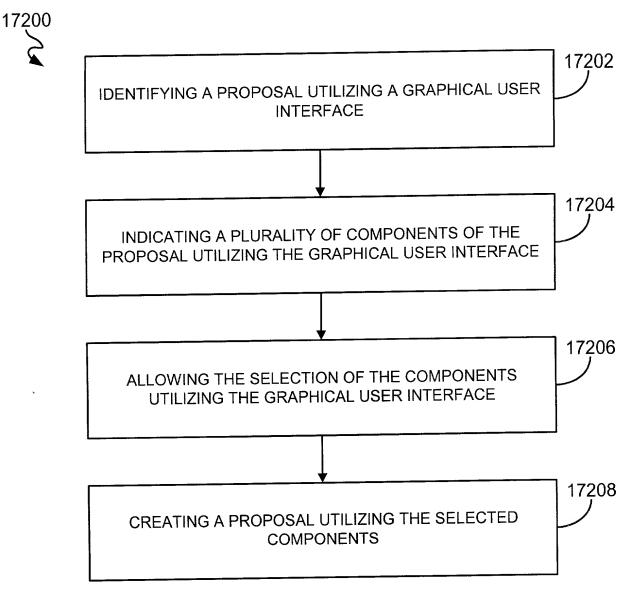


FIG. 172

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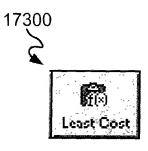


FIG. 173

1740	0
دے	
*	
	100 100 100 100 100 100 100 100 100 100
	Least Cost Analysis Selection
	Sort Print New
	<u> </u>
	The state of the s

FIG. 174

Supply Patronage Sales	/Inv <u>U</u> tilities <u>W</u> i	ndow Help
<u>S</u> upplier Supplier Site	ि क्रि Cost Contract Rolodex	Bestourant Owner/Org. Member
Distributor DC		
<u>l</u> tem P <u>ro</u> posal		
<u>L</u> east Cost Analysis	Edit / View	Ctrl+Shift+Z
Contract	New (Using Previo	ius]

FIG. 175

Bid Proposal Name:	(None)	•	1/600
	Foam Hot Cups & Polystyrene Lids (07/01/97 to 06/30/98)		
	Ham, Sausage, Bacon Freight Bid (10/01/97 to 12/31/97)		

FIG. 176



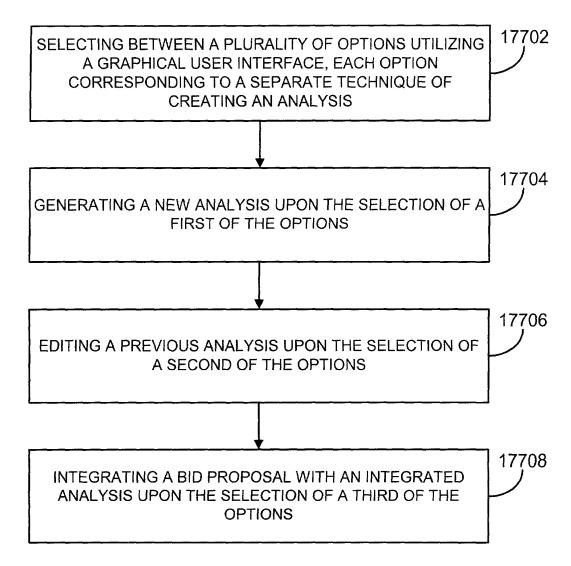


FIG. 177

ո գրրը։ տ

Analysis Name: Hash Brown Actual		£2.,3
	, *	Y C+ y 2 504,
Analysis ID: 1936		
Buyer: Dennis Clabby	· '&	T
eriod of Agreement: 10/1/97 THRU 9	GD:38	
Unit Of Measure: CASE(S)	7	
*** A *** ** *** *** *** *** *** *** **	أسورا	1 / Year

FIG. 178

Version (1) of (9)	***************************************
What is the max # of EOB points to allocate to each DC ?	One FOB
What is pricing method for this version ?	FOB + Freigh▼
What is the RSI Invoice FOB Upcharge (Downcharge) ?	0.0000
Override RDC Truckload Validation?	No ▼
Solution Strategy: Standard Last Revision:	9/15/97 1:04 PM

FIG. 179

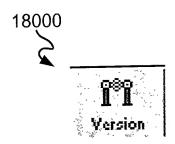


FIG. 180

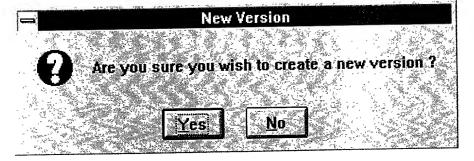


FIG. 181

· The manager raines are

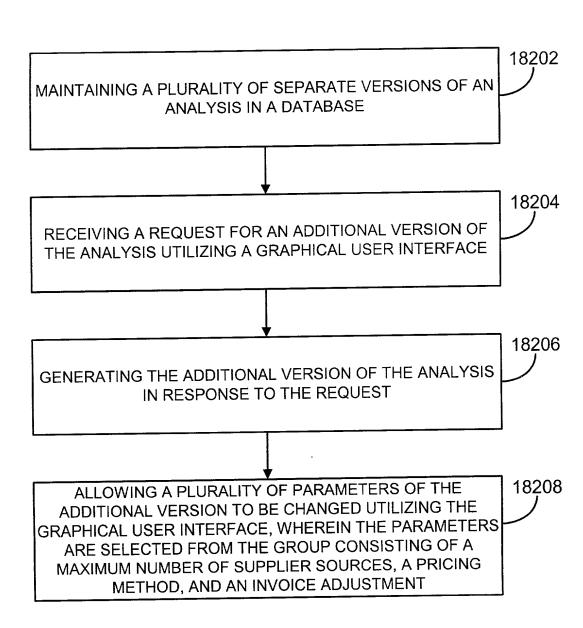
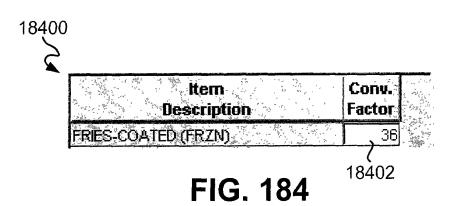


FIG. 182

CONTROL OF PARAMETER

Search Query Reset	
Query Values	7 Rows Selected
Supplier FOB	Supplier FOB
DOP	DOPACO-DOWNINGTOWN, PA
	DOPACO-KINSTON, NC
	DOPACO-ST. CHARLES, IL
	DOPAGO-STOCKTON, CA
	IMPERIAL BONDWARE-SHELBYVILIL
1000	
1830	)2

FIG. 183



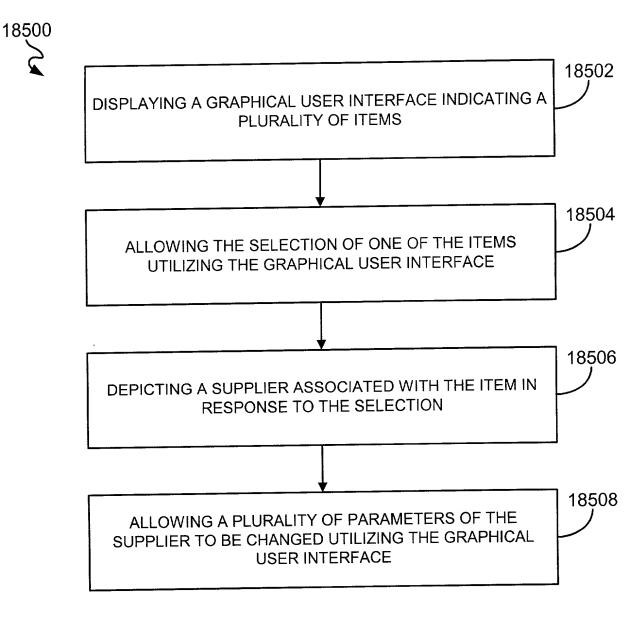


FIG. 185

Item Description	Supplier FOB
CUP-COLD 16 OZ	DOPACO-DOWNINGTOWN, PA
GLIP-COLD 22 OZ CUIP-COLD 32 OZ	DOPACO DOWNINGTOWN, PA DOPACO DOWNINGTOWN, PA
Supplier Item Desc: 16 OZ COLD CUP	tem No: CP2942 Tie Oty: 5
Innerpack Contents: 1200	High Oty: 5 Cases Per Pallet: 25
Item Shelf Life:	_ Mandatory
Case Length: 22.125 Case Width: 15.125	Cases Per Truckload: 769
Case Depth: 17.75  Case U/M INCHE(S)	Gross Weight: 29.28 POUND(S)  Net Weight: 27.28 POUND(S)

FIG. 186

18700 **Q Update** 

FIG. 187

44 (0)

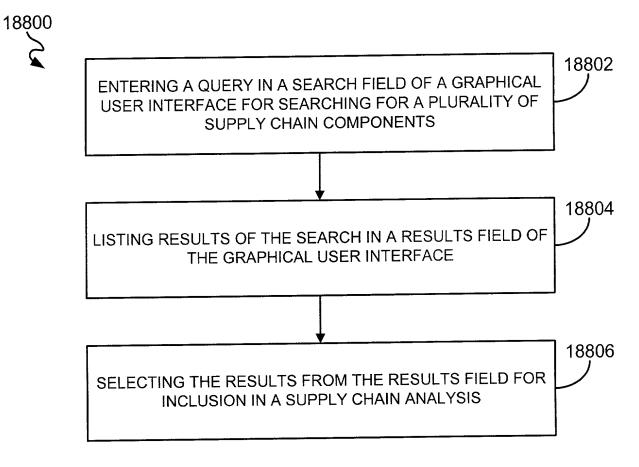


FIG. 188

THE PERSON NAMED IN COLUMN



Supplier	Terms SLPPLT	Minimum-	Maximum	Include	•
CAVENDISH FARMS	<b>≛</b> Pallet <b>≛</b>			Yes O No	675
J.R. SIMPLOT COMPANY	₹ Pallet ₹			Yes C No	
LAMB-WESTON, INC.	Pallet 🛂	200,000,000		🔘 Yes 🔲 No	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
				AN 2000 - 1 - 1 - 2 - 4	
Supplier	FOB	Minimum	Maximum	Include	* 4
LAMB-VVESTON, INCPASCO, V	VA	90,000,000		Yes O No	
LAMB-WESTON, INC. RICHLAND	OWA	0		● Yes ○ No	
LAMB-WESTON, INCAMERICA	N FALLS ID	90,000,000	110,000,000	Yes      No	. (

FIG. 189

Supplier . To	rms SLP/PI	T	Minimum	Maximum	Include 🔭 🛨
MCCAIN FOODS	Pallet	Ŧ		- 1 (V.)	Q Yes 🔘 No 🕝
NESTLE FOOD COMPANY	<b>⊉</b> Pallet	¥			● Yes ○ No
ORE-IDA FOODS	Pallet	3	225,000,000		● Yes ○ No 📗
Supplier FOB		$\mathbb{Z}_{i}$	Minimum	Maximum	include
MCCAIN FOODS, LTD. PRINCE EDW	ARD ISLAND	1	18,000,000		O Yes 🛈 No
MCCAIN FOODS,LTD. PORTAGE LE	PRAIRIE		45,000,000		O Yes O No
MCCAIN FOODS, INC-OTHELLO, WA			27,000,000	132,000,000	● Yes ○ No

FIG. 190

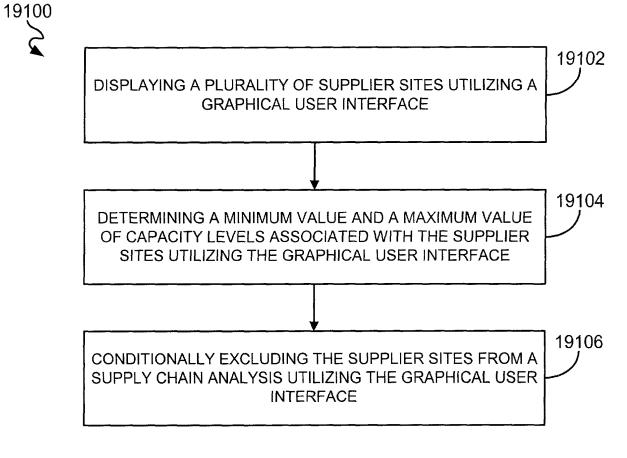


FIG. 191

THE STREET HIS LAND TO

Supplier # Volume	**************************************
HUDSON INDUSTRIES 0	
INTERNATIONAL DIVERSEFOODS 0	Mary Carlotte Straight Control
SUPERIOR COFFEE & FOODS D	4. A. C.
	The second secon
Supplier FOB Item	Cont FOB # Volume
HUDSON INDUSTRIES-TROY AL MAYO-BUEK	3.4200 <b>0</b>
HUDSON INDUSTRIES-TROY AL SAUCE-BULK-TARTAR	9 2300 0

FIG. 192

Supplier # Volume	1
SSI FOOD SERVICES	
TEXAS AMERICAN FOOD SERVICE 0	
WHITEFORD FOODS U	•
Supplier FOB term	Cont FOB # Volume
TEXAS AMERICAN FOOD SERVICE-TX // BEEF -77%	1.0026 0 3 3 3 3 3 3 3 3 3
TEXAS AMERICAN FOOD SERVICE-TX   BEEF - 77%	1 0016 1 2,090,000
TEXAS AMERICAN FOOD SERVICE-TX BEEF 77%	1.0010 2 2,508,000

FIG. 193

Supplier	/ # v	/olume			Edin's
VENTURA FOODS	0				
VENTURA FOODS	1	100,000			
Supplier FQB		Item	Cont FOB	/ Volume	1
VENTURA FOODS CHAMBERSBURG	PA MAYO-BULK		8.9400	0	1
VENTURA FOODS-CHAMBERSBURG,	PA MAYO BULK		8 8400	1	
VENTURA FOODS CHAMBERSBURG,	PA SAUCE-BULI	K-TARTAR	9 5100	0	
VENTURA FOODS-CHAMBERSBURG,	PA SAUCE-BULI	K-TARTAR	9.4100	1	
VENTURA FOODS-CITY OF INDUSTRY	MAYO BULK		9.1200	0	
VENTURA FOODS-CITY OF INDUSTRY	MAYO BULK		9 0200	1 5 3 3 7	
VENTURA FOODS-CITY OF INDUSTRY	SAUCE-BULL	K-TARTAR	9 5800	o de la companya de	
VENTURA FOODS-CITY OF INDUSTRY	SAUCE-BULL	K-TARTAR	9.4800	1 200	

FIG. 194



tem Description	Supplier FOB	÷
FRIES-COATED	ÇAVENDISH-PRINCE EDWARD	
FRIES-COATED	J.R. SIMPLOT COMPANY-HERMISTON	
FRIES-COATED	LAMB-WESTON, INCPASCO, WA	¥
Distribution Center	Delivered # Volume	3
AMERISERVE-OMAHA, NE	0 3750 <b>0</b> 0	
AMERISERVE-PLYMOUTH, MN	0.3850 g <b>0</b> 0	27.7
AMERISERVE-WAUKESHA	0.3670 0 0	
FLEMING FOODS-KAPOLE	0 4725 0 0 0	
KING PROVISION-ATLANTA	0.3950 0	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1

FIG. 195

a deli**juju jedjejus**i todak dije

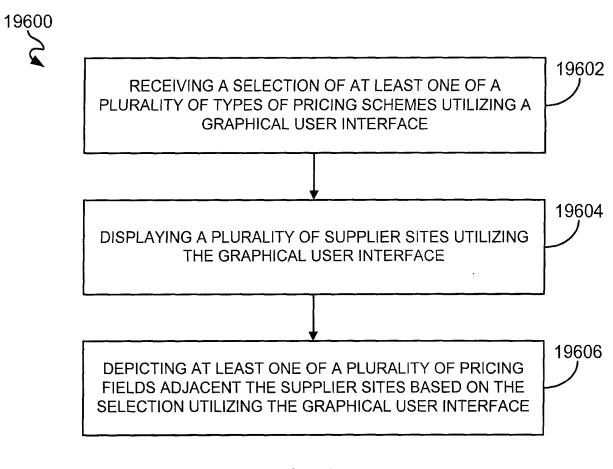


FIG. 196

Total Rest. Grow 5 00%	th Amount $\sim$ 19702	<b>Usage Perio</b> .09/01/97 to 08/3	Marie Trans	100 (100 mag)	
6	ribution enter	Current Rest. Cou	nt Grow	th % Rest	ted Avg. 2
AMERISERVE/POST- AMERISERVE/POST-	DENIVER	35	5	00% 00%	37 _
AMERISERVE/POSTA AMERISERVE-OMAH	STATE OF THE PARTY	166		00%	174

FIG. 197

Item	Item Growth %	Usage Period	
HICKEN-PATTY	_0.00		200
Distribution Previous Projected Center Usage Rest. Count	Covg. Avg.# DC Factor RM Gr	Atem Projected owth Usage	1
	98 49% 24 12	4.00% 49,205	10 m
MER-PLYMOUTH 37,141 177	100.00% 18.30	5.00% 40,823	装置
MER-MILWALIK 38,520 188	100.00% 19.02	0.00% 42,909	

FIG. 198

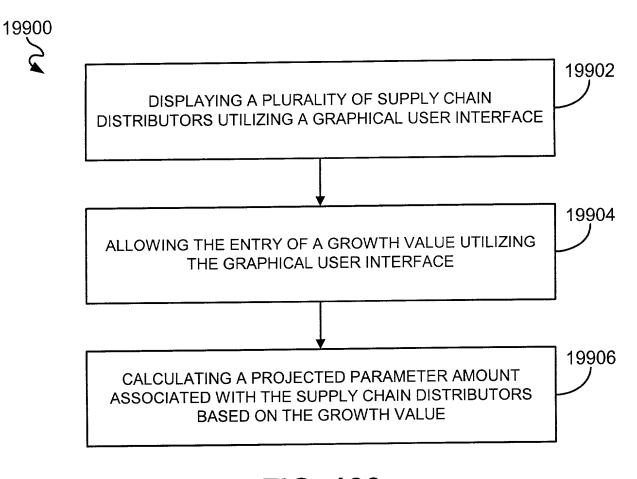


FIG. 199

20000
۔ ۔

CAVENDISH FARMS	Dieppe	NB	E1A6X4
IR SIMPLOT COMPANY-HERMISTON		OR	99999
AMB-WESTON, INCAMERICAN FAL	LSID American Falls	D	83211
Distribution Center	Lane Restrictio		or TL Rate
MERISERVEIPOST-ALBUQUERQUE	C Solver C Required	* * * * * * * * * * * * * * * * * * *	Γ
MERISERVE/POST-DENVER	C Solver C Required	- John 20 Jan 20	r j
MERISERVE/POST-SALT LAKE,UT	C Solver C Required	W. Marie and M. Ma	
MERISERVE OMAHA, NE		Excluded	$\Gamma$
MERISERVE-PLYMOUTH, MN	C Solver C Required	6 Fueluded	

FIG. 200

20100

A 70 / M A				
plier FOB		Address		<u> </u>
	Dieppe		ND E1A	6X4
	R Hermiston		OR 999	98
AMERICAN FALLS	ID American Falls		JD 832	11
ution Center		the total and the same of the		
LBUQUERQUE	Anna Anna Anna Anna Anna Anna Anna A			
enver	<ul><li>Solver</li></ul>	C Required C	Excluded	<u> </u>
The state of the s	NY-HERMISTON, O AMERICAN FALLS ution Center BUQUERQUE	Dieppe. NY-HERMISTON, OR Hermiston AMERICAN FALLS ID American Falls  utton Center I BUQUERQUE C Solver	Dieppe  1Y-HERMISTON, OR Hermiston  American Falls  utton Center Lane Restriction  EUGUERQUE O Solver © Required O	Dieppe NB E1A  1Y-HERMISTON, OR Harmiston OR 9993  AMERICAN FALLS ID American Falls ID 832  utton Center Lane Restriction  EUQUERQUE O Solver O Required O Excluded

FIG. 201

20200 ح

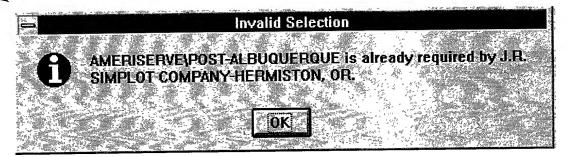


FIG. 202

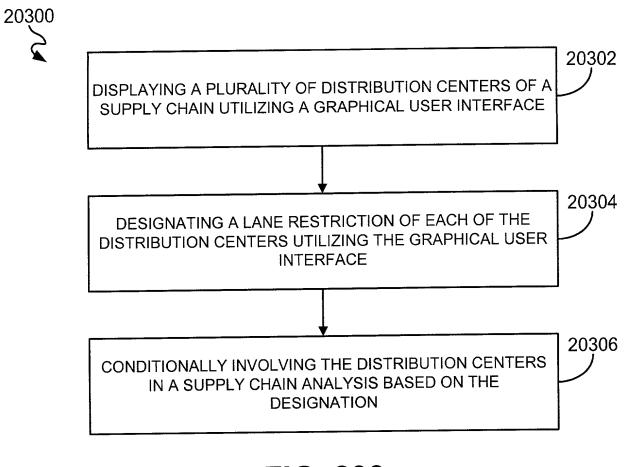


FIG. 203

TO THE PERSON OF THE PERSON OF

Supplier FOB	The Burgers	Address	7.美公第2.161
CAVENDISH FARMS	Dieppe	√ , _ ∠ , ∑ , N  N  N  N  N  N  N  N  N  N  N  N  N	E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston	OR	99999
LAMB-WESTON, INCAMERICAN FALLS ID	American Falls	D	83211
Distribution Center	Truckload Lane Freight Distance		<u>*</u>
AMERISERVEIPOST-ALBUQUERQUE	1,617		
AMERISERVEPOST DENVER	1,277		
AMERISERVEIPOST-SALT LAKE,UT	691		

FIG. 204

O.K. FOODS-FORT SMITH AR		Fort Smith		AR	72904
TYSON FOODS-GREEN FORRES		Green Fores	<b>t</b>	AR	72638
ryson foods-russelville A	R	Russelville		AR	72801
Distribution Weight	1 77 0	to 1,000   1,001	to 5.001 to	10,001 to	20,000 LBS
Center	Minimum		LBS 10,000 LE		+
S-ATLANTA 15,000	Commence of the contract of th	is approximation of the contract of the contra		1.10	
S-BURLINGTON 15,000	400.00			1.20	

FIG. 205

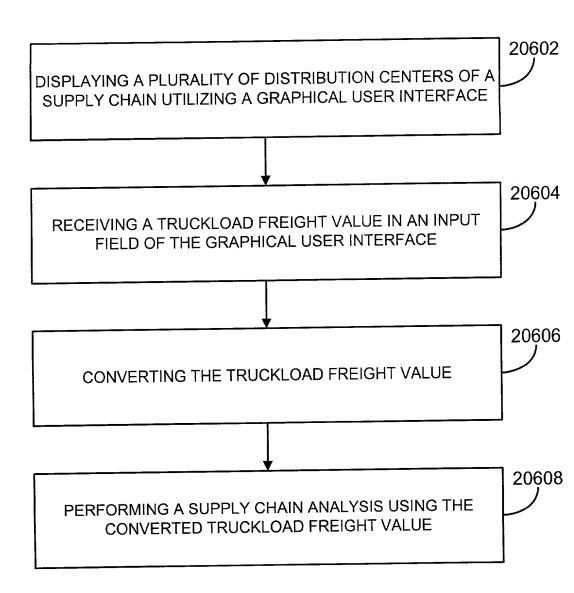


FIG. 206

Analysis Region	Force FOB
MCCABE-PORTLAND/RNW-ANCHORAGE	O Yes O No
Distribution Center Name	Site Role
MCCABE QUALITY FOODS PORTLAND	Corporate & FOB Point
RESTAURANTS MW-ANCHORAGE	Corporate & FOB Point
- 表記: 1997 - 1997 - 1987 - 1987 - 1987 - 1987 - 1987 - 1987 - 1987 - 1987 - 1987 - 1987 - 1987 - 1987 - 1987 - 1	AND

FIG. 207

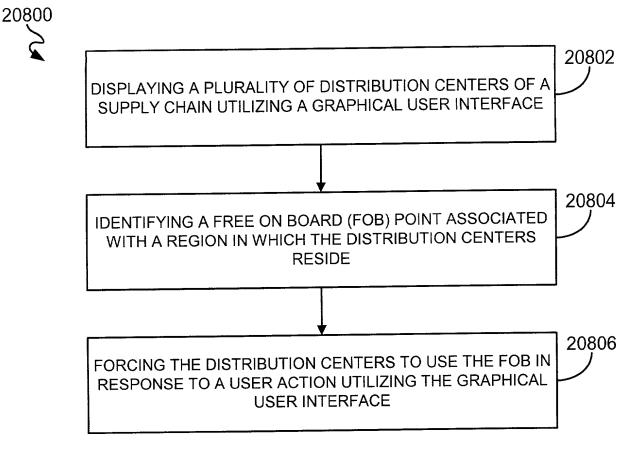


FIG. 208

PERSONAL PROPERTY OF THE PROPERTY OF PROPERTY OF THE PROPERTY

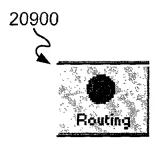


FIG. 209

Report Selection Report Type:		Report Name:	
Optimal Product Routing	Ŧ	Freight Information Provided	I
	<del>.</del>	Freight Information Provided	<b>1</b>
Report Parameters	14	LTL Routing Grid By Lane	
Supplier: (All)		Routing Results By Lane	
Supplier FOB: (All)		Routing Results By Lane, Item	
Distribution Center: (All)	Crierio.	Routing Results w/RDC Breakout By Lane	
	Mar Are	Routing Results w/RDC Breakout By Lane, Item	
		TL Freight Variance Analysis	
Version: Base Ver	sion		

FIG. 210

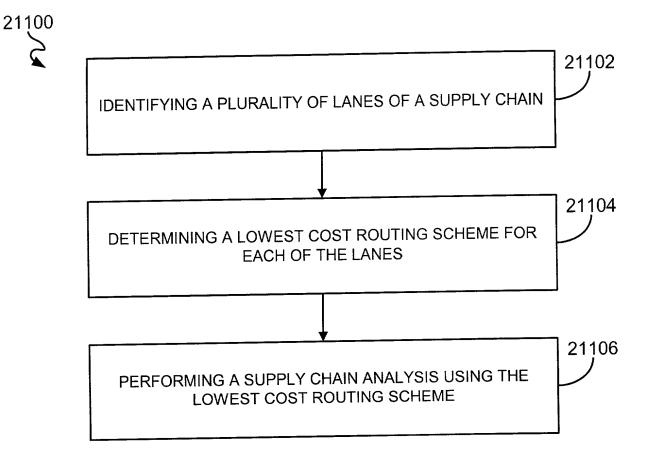


FIG. 211

Additional to exemple the property of the

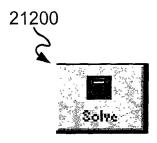


FIG. 212

21300		
5	21302	
*sa	Report Selection Report Type:	Report Name:
	Awarded Volume	Awarded Volume by Item - Detail
	Awarded Volume Comparison Reports	
	Cost Matrix Preview	
<u> </u>	Optimal Product Routing	<b>₹</b>
7.8	Tab Reports	<b>■</b>
		<u> </u>
· ***		ew Capacity & Prices

FIG. 213

THOSE OF SUSTIN

Awarded Volume by Item - Detail

## Awarded Volume by Item - Detail

Awarded Volume by Item - Freight

Awarded Volume by Item - Summary

Compating DC Freight Applicate by Item

Competing DC Freight Analysis by Item

Lane Assignment Matrix

Lane Weighted Average Delivered Cost

FIG. 214

21500

## Assigned Volume Percentages (no conversion)

Assigned Volume Percentages (with conversion)
Invoice FOB Detail Comparison (no conversion)
Invoice FOB Detail Comparison (with conversion)
Invoice FOB Savings Comparison (no conversion)

Invoice FOB Savings Comparison (with conversion)

FIG. 215

21600

Report Type:

Report Name:

Comparison Reports

Assigned Volume Percentages (no conversion)

FIG. 216

21700

Report Name:

Assigned Volume Percentages (no conversion)

Assigned Volume Percentages (no conversion)

Assigned Volume Percentages (with conversion)

Invoice FOB Detail Comparison (no conversion)

FIG. 217

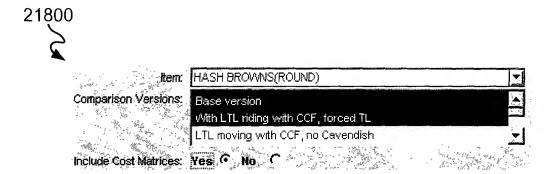


FIG. 218

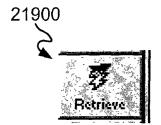


FIG. 219

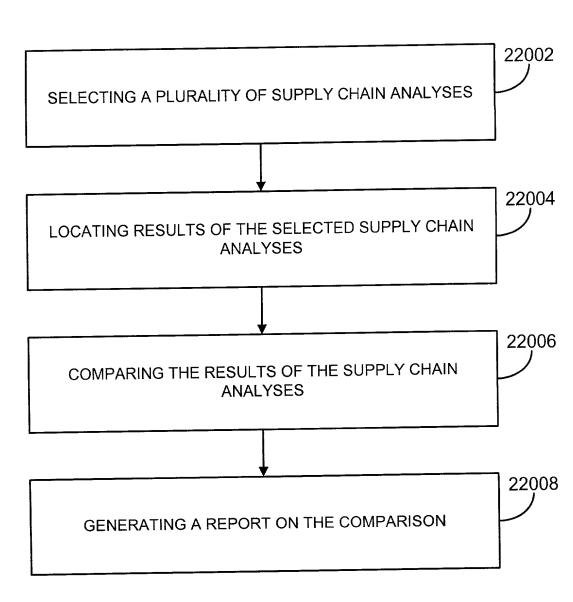


FIG. 220

 $\sigma \to \tau \tau$  . We supply that the proposition of the  $\tau \tau \tau$ 

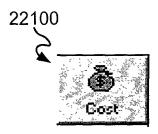


FIG. 221

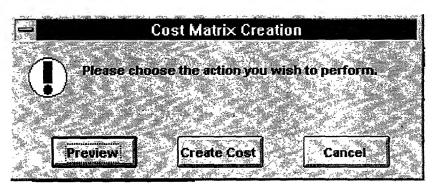


FIG. 222

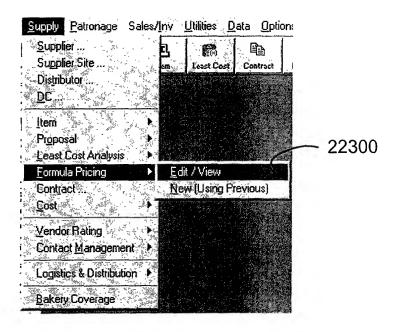


FIG. 223

P. P. D.	
Formula Pricing - BEEF - 77% - 04/06/98	
General Info Pricing Freight Formulas Block Cost Adjustments	
Pricing ID: 12	
Description: Beef Pricing 04/06/01	
Beschille Dei Liffill adam	
Item: BEEF -27%	
Ravi Material Pricing Date: 04/06/01 From: 03/23/01 To: 04/03/01	
Cost Matrix Begin Date: 03/15/01 End Date: 03/28/01	
FOB Adjustment Amount: 0.0000	
	<b></b>

FIG. 224



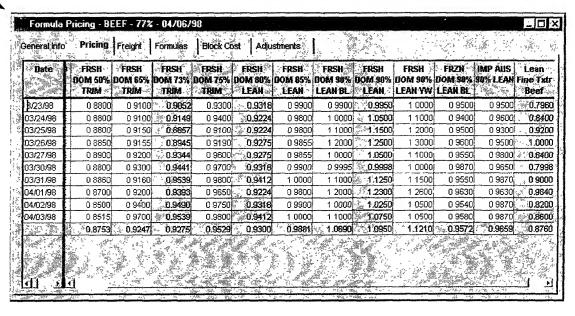


FIG. 225

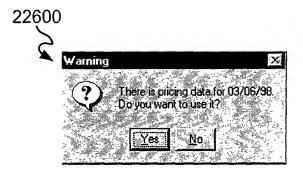


FIG. 226

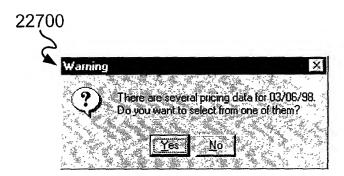


FIG. 227

11/11

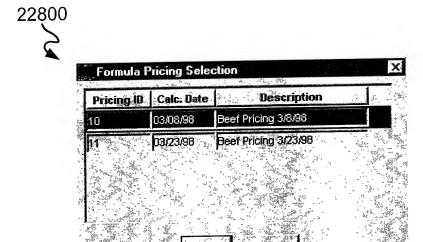


FIG. 228

Supplier FOB  AMERICAN FOOD SERVICE DIVERSITY FOOD PROCESSING VIRGINIA	Address King of Prussia, PA 19406
	・ ・ ・ ・ ・ ・ ・ ・ ・ ・ ・ ・ ・ ・ ・ ・ ・ ・ ・
DIVERSITY FOOD PROCESSING-VIRGINIA	n.a shripp 1/8 03905
	Petersburg, VA 23805
GOOD SERVINGS PRODUCTS-NH	Manchester, NH 03108
	Freight Amt
Material Type	
resh Domestic 50% Trim	0.0450
Fresh Domestic 65% Trim	0.0000
Fresh Domestic 73% Trim	0,0000
Fresh Domestic 75% Trim	0.0000
Fresh Domestic 80% Lean	0.0000
Fresh Domestic 85% Lean	0.0000
Fresh Domestic 90% Lean	0,0400
	0.0000
Fresh Domestic 90% Lean-Blue	
Fresh Domestic 90% Lean-Yellow	8:0000
Frozen Domestic 90% Lean	0:0000 0:0150

FIG. 229

יות הן יוונו הוו אייישיים אינו אווונין ה



Fig.   Fig.   Fig.   Formulas   Florida   Fl	Formula	Pricing - I	BEEF -	772 - 0	1/06/98													_10
Formula   Pet   Cost   Pet   Pet   Cost   Pet   Pe	eneral info	Pricing	Freigh	t For	mules	Block Cos	Adj	ustments	ÇL.	- X		14		4		1,53	4	
AF\$-1 0.3120 0.2874 0.1000 0.1985 0.2000 0.1949 0.1400 0.1888 0.2190 0.2190 0.2190 0.3224 0.1000 0.0911 0.9849 0.1400 0.1385 0.3270 0.3042 0.1000 0.1985 0.2000 0.2190 0.3200 0.3335 0.9865 0.9941 0.1000 0.1972 0.2000 0.2190 0.3200 0.3354 0.1400 0.1303 0.9865 0.3200 0.2190 0.2	. Sill 1	FD58	TR	FDG	STR .	- FD7:	пс	, FDS	1 7 4	FDI	SLN	FD90	LC 🐰	AMI	U <b>90</b> aj √	7, LF		Total
DIV-1 0.1400 0.1285 0.2000 0.1949 0.1400 0.1368 0.2000 0.2190 0.2190 0.3200 0.3139 0.3941 0.3941 0.3270 0.3042 0 0.2191 0.2028 0.2173 0.2173 0.2173 0.2173 0.2173 0.2184 0.2200 0.3549 0.1400 0.1303 0.9866 0.9724 0.2200 0.2246 0.2200 0.2266 0.2774 0.2208 0.2773 0.2173 0.2173 0.2179 0.3800 0.3849 0.1400 0.1303 0.9866 0.9724 0.2173 0		-				Pet.	Cost		Cost	Pct.	Cost			-				******
6S-1 0.3270 0.3042 0.000 0.1730 0.1972 0.3600 0.3549 0.1400 0.1303 0.9866 SSC-1 0.2414 0.2000 0.000 0.000 0.000 0.2179 0.2026 0.2179 0.2153 0.2179 0.2386 0.1750 0.0955 0.9721 SSC-1 0.3250 0.2266 0.000 0.0						- 252	37		1 mg mg y	1. 1300	32.1	***************************************			THE PERSON NAMED IN	or accessment where	0.0911	
\$8C-1					0.1949	0.1400	0.1368	<u></u>	N	2012	20% STE						24/0	
ER-1 0.3250 0.2926 0.1750 0.1951 0.3650 0.3574 0.1350 0.1236 0.9684 0.3410 0.3090 0.2766 0.3574 0.1300 0.2096 0.2096 0.9916 0.1750 0.1951 0.3650 0.2652 0.1000 0.2096 0.9916 0.9916 0.1750 0.1950 0.2958 0.3650 0.3650 0.3650 0.1230 0.1230 0.9765	3S-1			1,184	Matter, 1	O. C.			- 41 m	2.	-367	4		0.3600	0.3549	12 Ma		
TEX-1 0.3950 0.2766 0.3410 0.3802 0.2500 0.2452 0.1000 0.0896 0.9916 NH-1 0.3250 0.2958 0.3850 0.3850 0.3850 0.3850 0.3850 0.1230 0.1230 0.1230					100	28	200	,0.2179	0.2026	0.2179	0.2153			***	40.54		-	
NH-1 0.3250 0.2958 0.3850 0.38	SER-1	0,3250	0.2926	V	n - 135 m	1 1 1	3		fr. 3"."	1 52 V	- 1	-						
	EX-1	-0.3090	0.2766	E 24 7 3		ľ <u>iš</u> [	191	1. " 18	-1 100	(	- V- V-	0.3410	0 3802	0.2500	0.2452	0.1000	0.0396	0.9916
WS-1 0.3325 0.2377 0.1000 0.0890 1.0018	<b>∿H-1</b> *	0.3250	0.2958		1 - 3	1.	21	75.	<u> </u>	185	LV A	0 1750	0 1969	0.3650	D.3608	0.1350	0.1230	B.9765
	NIS-1	0.3325	0.2977	V2V.		138.27	er i	2,000	1,00	1923 3	100 m	0 4675	0 5165	0.1000	0.0986	0.1000	0.0890	1,0018
		1																

FIG. 230

eneral Info	Pricing Freight F	ormulas	Block Cost	Adjustments			
Formula	Raw Material Cost	Yield	Block Cost	Margin	FOB Price	Include?	
AFS-1	0.9840	0.99	<b>\$0</b> .9990	0.1232	\$1.1222	ਾ ⊽ ⊹ਾ	
DIV-1	0.9941	0.98	\$1.0123	0.1669	\$1.1792	⊽	
GS-1	0.9866	0.98	\$1.0037	0.1287	\$1.1324	<b>₽</b>	
S&C-1	0.9721	1.00	\$0.9721	0.1457	\$1.1178	<b>₩</b>	
SER-1	0.9684	0.99	\$0.9831	0.1325	\$1.1156		iec y Esp
TEX-1	0.9916	0.99	\$1,0067	0.1232	\$1.1299 §	<b>V</b>	Yer are
WHI-1	<b>0.9765 €</b>	0.98	\$0,9939	0.1275	\$1.1214	<b>₩</b>	
WIS-1	1.0018	0.98	\$1.0202	0.1334	\$1.4536	≠ √V ···	
					, """		and the
						Ar a sur	
		لازي					
						Y	
					Markey Total		

FIG. 231



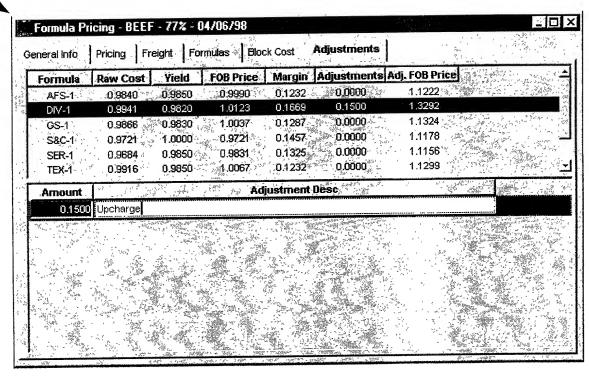


FIG. 232

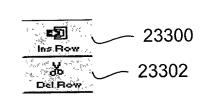


FIG. 233

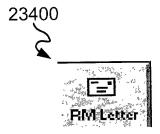


FIG. 234



₹Formula Maintenance	Proposession of the sign of th	Arm 1 ar City ages and Williams All Sold State and				
Formula ID Facility	Descri	ption 🦽 🐪 🦠	Short Name			
5 AMERICAN FOOD SERVICE	American Food Se	American Food Service Formula A				
7 DIVERSITY FOOD PROCESSING - VIRGIN	DIV Formula - 1b		DIV-1			
8 GOOD SERVINGS PRODUCTS - NH Number of Rows: 14	Good Servings For	mula 1	GS-1			
Material Type		Begin Date	Percentage .			
Fresh Domestic 50% Trim		10/03/1997	31.2000%			
Fresh Domestic 73% Trim		10/01/1996	20.0000%			
Fresh Domestic 85% Lean		10/01/1997	5.0000%			
Fresh Domestic 90% Lean		10/01/1997	18.8000%			
Number of Rows: 6			100.0000% -			

FIG. 235

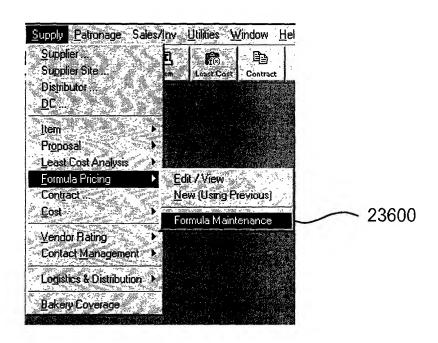


FIG. 236

TO THE PROPERTY OF PROPERTY OF THE PROPERTY OF